

# How Do Failed Hose Assemblies Affect Your Business?



*Safe, Reliable Hose Assemblies to Meet Your Needs*

# Safe Hose Assemblies Add to Your Bottom Line Through Lowering Your Costs...

- ✓ Fewer accidents
  - ✓ Lost employee time, potential law suits
  - ✓ Environmental impact
    - ✓ clean-up costs of spills
    - ✓ fines
  - ✓ OSHA fines for safety issues
- ✓ Less unplanned equipment down time

*And increased worker productivity*

# Business Benefits

## ***Top line impact***

- highest standards of safety and hose integrity will gain more business opportunities

## ***Bottom Line Impact***

- Injuries and downtime due to hose failures lead to costly direct and indirect expenses which will erode any top line revenue gains. Hoses that are safer and have higher integrity protect profits.

## ***Human cost***

- Employees who work for companies with strong hose management programs enjoy higher confidence in their equipment which leads to higher morale and productivity.
- For example, a hydroblast injection injury is by nature a recordable injury under OSHA and carries significant treatment costs and lost or restricted workdays.

# NAHAD Hose Safety Institute

- A recognized group of NAHAD members committed to:
  - Continually improving and defining best practices in the industry
  - Testing employees
  - Making their companies the best they can be

**Is Your  
Distributor a  
Member??**

*“HSI is able to reach across a 360 degree supply chain in order to get the most comprehensive analysis and agreement on best practices. HSI distributors have the benefit of access to these best practices which results in the highest levels of confidence in their systems and processes.”*

Rick Pitman  
PSC VP EHST

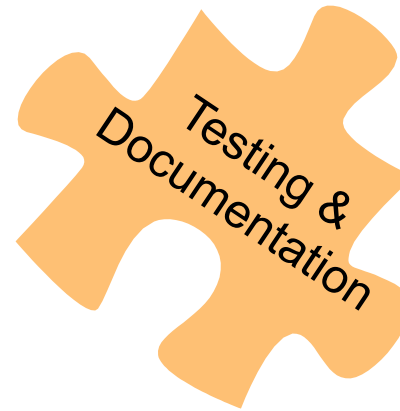
## *Why would any customer want to buy from anyone but an HSI member?*

- Access to best practices produced by the best minds in the Industry – focused on **safety**
- Committed to the training and testing of their sales and production staff

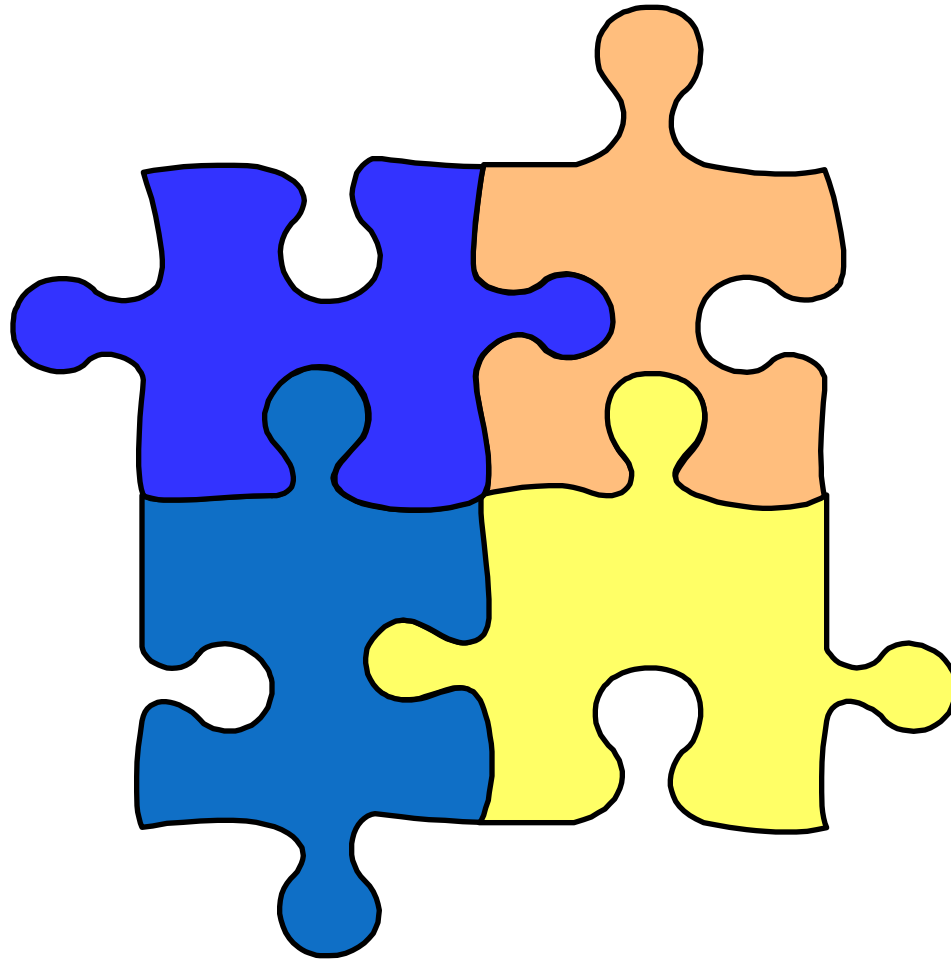
Customers are looking for suppliers who can provide them with safe, reliable, and consistent hose assemblies. HSI Members are identified as fabricators who can meet those needs.

*Would you eat meat not approved by the FDA?*

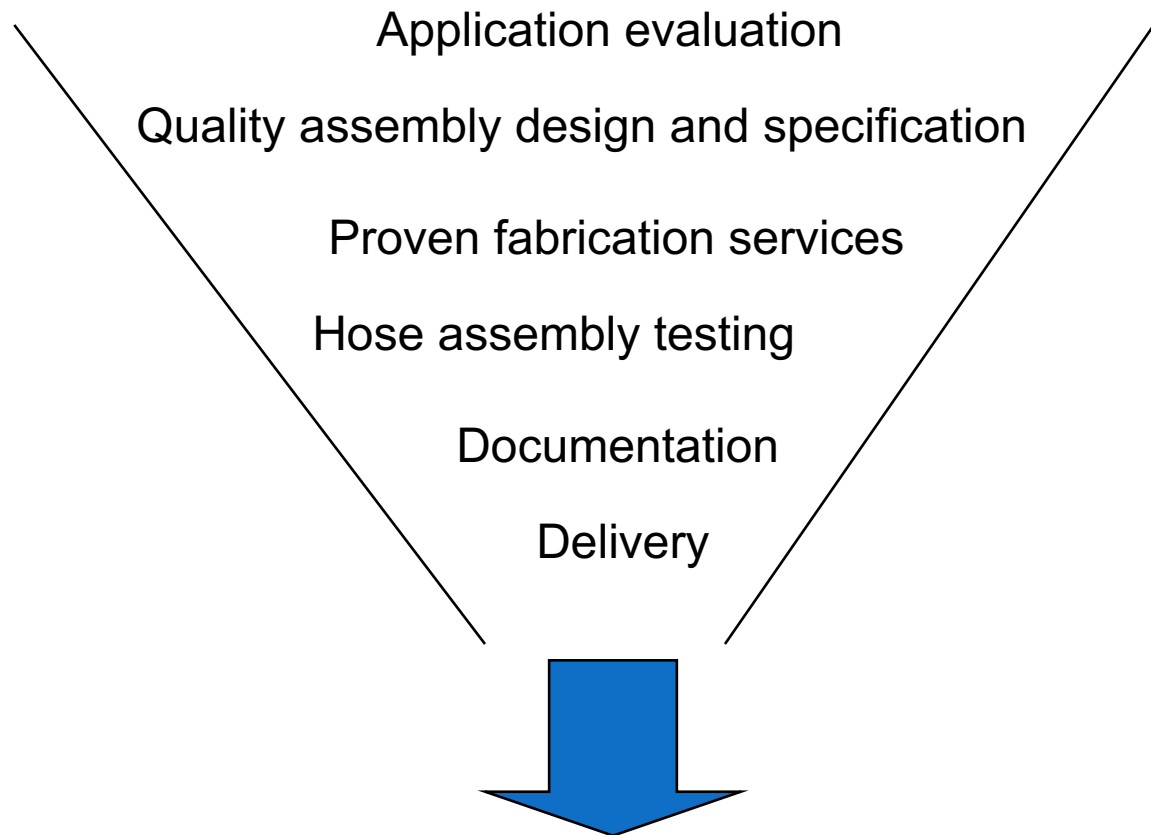
# Anyone can sell the pieces...



NAHAD Hose Safety Institute Distributors make a complex process simple.....



# NAHAD Hose Safety Institute Distributors can provide...



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# *NAHAD Hose Safety Institute & Your Company*

## **Partnership for Safety & Success!**

**Hose Safety  
Institute  
Distributor** + **Hose Safety  
Institute  
Manufacturer** = **Reliable  
Results**

**SAFE  
Hose  
Assemblies**

*Visit [www.nahad.org](http://www.nahad.org) for additional information*

*Safe, Reliable Hose Assemblies to Meet Your Needs*





*Committed to Hose Assembly Safety, Quality & Reliability*

*Safe, Reliable Hose Assemblies to Meet Your Needs*

