

# NAHAD news

A QUARTERLY NEWSLETTER of  
THE ASSOCIATION FOR HOSE AND ACCESSORIES DISTRIBUTION

## Industry Insights Article

# Will UPS workers strike? What shippers should know about Teamsters contract talks

**N**AHAD INDUSTRY INSIGHTS COMMITTEE is charged with bringing you relevant articles, guidance, and best practices to help you forecast and plan for the future. The article below was first published in Supply Chain Dive, a leading publication operated by Industry Dive.

The story is part of series that dives into the opportunities and challenges supply chains are facing in 2023.

## Will UPS workers strike? What shippers should know about Teamsters contract talks

**Max Garland, Senior Reporter  
Supply Chain Dive**

Teamsters leadership has made it clear they are taking a hard-line stance on pay, scheduling and other issues ahead of negotiations for a new labor contract with UPS. The current contract is set to expire July 31.

“Our union is resolved to win the best contract for UPS members and to reset the standards for wages and benefits in this industry by August 1, 2023,” Teamsters General President Sean O’Brien said in a statement last year. “We won’t extend negotiations by a single day.”

UPS, meanwhile, has stressed the need to reach an agreement, saying it aims to negotiate a contract that benefits all

sides. The carrier has been touting its employee benefits and long-standing relationship with the Teamsters.

“Our focus is on reaching an agreement that provides a win-win-win, for our employees and the union, for UPS, and for our customers,” the company said in a statement.

Here’s what shippers need to know about the state of contract talks, the likelihood of a strike and how to prepare for any supply chain fallout.

### WHERE DO NEGOTIATIONS STAND?

National contract negotiations don’t kick off until April, Teamsters spokesperson Kara Deniz said, but the Teamsters’ UPS National Screening Committee has been reviewing various proposals for what should be included in the Master Agreement.

Committee members sorted and compiled more than 11,000 proposals submitted by locals from across the country during a Jan. 9 meeting in Washington, D.C., according to a Teamsters news release.

Five screening subcommittees also met to review proposals on areas such as safety and health.

“The screening of proposals will determine what will ultimately be put forth to the company when National Master Agreement negotiations begin,” the release said. ●

**To read more, visit** <https://www.supplychaindive.com/news/shippers-guide-2023-ups-teamsters-contract-negotiations-strike/641284>.

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## Officer Listing

### OFFICERS

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 Mike Mortenson, *Second Vice President*  
 Jason Westad, *Immediate Past President*  
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## Dear NAHAD Members



**IT IS WITH GREAT HONOR AND ENTHUSIASM** that I write my first President's Message. I feel extremely fortunate to come into this role with so much progress made by the association in recent years.

Our NAHAD office has transitioned to new ownership twice in the last five years, quite successfully each time, keeping our very talented core while adding staff and additional capabilities. The NAHAD association office is now part of Kellen, the second largest association management organization in the world. With Kellen's resources we are confident in our ability to navigate the evolving landscape of our industry and steer NAHAD toward even greater accomplishments.

Just in the last few years, we have navigated through Covid, revamped our bylaws, and restructured our volunteer committees. We delivered the Hose Safety Institute and certifications interactively online and added NAHAD Academy to help our members with workforce development. We have enhanced the NAHAD website, and this will be a continuous process, delivering expanded content to our members in an intuitive, easy-to-use format. These are all facets of NAHAD365 – providing greater value to our membership, 365 days a year.

NAHAD has just returned from the Atlantis in the Bahamas where we hosted the 2023 Annual Convention. It was an excellent turnout of 850 attendees, with a nearly even distribution of manufacturer companies (117) and distributor companies (105) in attendance. It was a beautiful setting to meet and reconnect with old friends and colleagues and make new connections through all of NAHAD's networking opportunities. Our post-convention survey results, the details of which we review closely for ideas for improvement, came back with 94 percent of respondents stating the conference met or exceeded their expectations.

I'd like to thank our manufacturer members for their generosity in hosting hospitality suites and for contributing more than \$60,000 in sponsorships for the convention. Just as important is their commitment to sending their top-level personnel for multiple days to meet and strategize with distributors about how we can grow our businesses together.

I always return from the convention energized by the new connections made, existing bonds strengthened, and new opportunities recognized that can help our business grow. There was a clear and common theme from our keynote speakers and presenters this year, about the importance of human connection. It is so important to our well-being and sense of satisfaction and fulfillment, and it is how we build trust with our customers, our suppliers, and within our companies.

Looking forward, I want to draw your attention to two important upcoming events. First, we have Hose Safety Awareness Week, scheduled from September 10-16, 2023. This idea came out of our Education and Hose Safety Institute committees. The goal is for us as members to deliver the very important message of hose safety to our customers in our local markets. The NAHAD office is busy developing materials and will be gathering and disseminating ideas on how to communicate the importance of hose safety in our industry.

I am excited to see the creativity of HSI member companies as they plan events during that week to raise awareness in their local markets. Some ideas discussed with NAHAD colleagues are open-house events for customers, on-site hose safety training in customer facilities, and performing a "blitz" of hose safety audits for customers and prospects. Taking this important



## Celebrate Hose Safety Awareness Week (HSAW)

September 10–16, 2023

### A Week of Hose Safety to Promote Everyday Best Practices

**NAHAD** is committed to ensuring that all hose manufacturers and distributors have the tools they need to promote hose safety with their teams and end-users. NAHAD, through the Hose Safety Institute (HSI) provides education and training through a series of prescribed best practices, educational webinars, downloadable resources, and hands-on instruction throughout the year.

In recognition of these efforts and to promote the importance of hose safety essentials, NAHAD has designated the week of September 10–16, 2023 Hose Safety Awareness Week. This is a week where members can come together in a concentrated way to highlight the actionable safety approaches implemented within their daily business operations to keep staff and customers safe.

#### Get Involved

##### Getting involved in the cause is as easy as 1, 2, 3.

- Download the Hose Safety Awareness Week Toolkit for ideas, marketing collateral, and resources you can disseminate throughout the week demonstrate your commitment to hose assembly safety, quality, and reliability.
- Plan one or more events or sponsor a program during this week that highlights the importance of hose safety, quality, and reliability and tell us about them.
- Tag NAHAD on social media and share your activities for the week by utilizing the hashtags #HSAW2023 or #HoseSafetyAwareness.

Submit Your HSAW Activities by Visiting [HoseSafetyAwareness.org](https://HoseSafetyAwareness.org)

*The Hose Safety Institute (HSI) provides a powerful forum for distributors, manufacturers, suppliers, end-users and industry organizations to support and promote hose assembly safety, quality and reliability. HSI resources provide industry leading performance standards for hose assembly specification, design, fabrication, handling, and management. We work to share the standards so that employees can arrive home safely to their families at the end of every day."*

**Andy Christmas**  
McGill Hose & Coupling, Inc.



#### Become a Hose Safety Awareness Week Partner

Join us as a Hose Safety Awareness Week partner by utilizing your voice and platform to spread the importance of hose assembly safety.

The HSAW partner opportunity is open to any local and/or federal organization with a focus on safe and reliable business practices. Associations specializing in the prevention of workplace and end-user safety hazards are also welcome to partner. Acknowledgment of your partnership will be visible on NAHAD's social channels and in marketing collateral used to promote HSAW. Contact [education@nahad.org](mailto:education@nahad.org) for more information or to become a partner.

#### Let's Fill Up the Calendar

Plan in advance and submit the details of your program by completing the form below. Your company's activities for Hose Safety Awareness Week will be added to the NAHAD Events calendar and we will highlight what members are doing to promote hose assembly safety and best practices on social media and in marketing collateral throughout this week-long event.

*Continued from page 2*

message to our customers will keep our customers safe, their operations running efficiently, and will set our members apart as the experts they need for their hose solutions.

Secondly, we have the highly anticipated HSI Hands-On event taking place on October 16-17, in Chicago. This event provides a unique platform for hands-on learning, allowing participants to gain practical experience and expertise in hose assembly. It is an excellent opportunity for your team members to enhance their skills and stay ahead in this ever-evolving industry. It is also a great networking opportunity, for people to learn and share best practices with colleagues faced with the same challenges and opportunities at other member companies. Do you have people that would benefit from hands-on training and networking? Registration information will be coming to your email very soon!

One of the key pillars of NAHAD's success to date and going forward will be the involvement of our membership in our committees and on our Board. These dedicated groups play a vital role in determining the resources our members need to thrive. The level of involvement and commitment from our committee members is truly inspiring. Together, we are working tirelessly to ensure that NAHAD remains at the forefront of innovation, delivering the tools and insights necessary for our members to grow their businesses and stay ahead of the curve.

As we embark on this exciting journey, I encourage you to get involved, join our committees, and contribute to the collective success of NAHAD. Your expertise and insights are invaluable, and by actively participating, you not only enhance your own skills but also contribute to the growth of our association and the betterment of our industry.

In conclusion, I want to express my deepest gratitude to all NAHAD members for your continued support and dedication to this exceptional association. It is an honor to serve as your President. I look forward to hearing from you and working with you to continue to build upon the great foundation of success here at NAHAD.

Sincerely,



Dave Heckler  
ALLIANCE HOSE & RUBBER CO.  
NAHAD 2023-2024 PRESIDENT

Plan to  
Attend

# HSI Hands-On

(FORMERLY REGIONAL TRAINING)

**October 16-17, 2023**

**DoubleTree by Hilton Hotel Chicago O'Hare Airport - Rosemont**

# What's **NAHAD 365**

## Excellence in education... Any day of the year.

With a dual emphasis on safety and employee performance, **NAHAD 365** offers professional development and job training content offered in a diverse variety of formats, extending beyond the annual convention, 365 days a year.

Discover NAHAD 365 below:

### NAHAD CONVENTION

#### NAHAD Convention

The NAHAD Convention is your best opportunity to connect with leaders in the industry, attend thought-provoking business sessions, and maximize your presence through the Showcase of Hose Solutions.

### NAHAD WEBINARS

#### NAHAD Webinars

NAHAD's Education Committee is focused on providing webinar topics of interest to both manufacturers and distributors. These webinars are a "must-attend" for anyone looking to grow in the areas of leadership, operations, career development, compliance and risk analysis, fabrication and more.

### NAHAD ACADEMY

Skill, Knowledge  
& Competence

#### NAHAD Academy

An e-Learning platform Designed to ensure all member organizations, regardless of size or budget, have access to affordable, quality, and relevant education content. More than 200 course titles are available with three subscription options to choose from.

### NAHAD HOSE SAFETY INSTITUTE

Safety, Quality  
& Reliability

#### The Hose Safety Institute (HSI)

Members of NAHAD's Hose Safety Institute® represent distributors, manufacturers and suppliers who share a passion for the industry. Membership demonstrates to your customers that you take care great in the products you deliver to the field by following prescribed design and standards specifications for top-tier assembly, design, fabrication, handling, and management.

### NAHAD HANDS-ON TRAINING

#### HSI Hands-On Training

Formerly Regional Training, this program is designed to promote and develop an understanding and adoption of HSI guidelines and best practices in hose design and fabrication. Attendees will participate in a series of interactive presentations, visit distributor locations for hands-on exercises, and tour a manufacturer's warehouse.

### Distribute Innovation

INFLUENCE//IMPLEMENT//INTEGRATE

#### University of Innovative Distribution (UID)

Sponsored by the Association Education Alliance (AEA), a consortium of 40+ distribution professional associations and in cooperation with the Department of Technology Leadership and Innovation of Purdue University, UID is a concentrated educational program designed to enhance and fortify your knowledge, skills, and abilities.

Courses are grouped into six educational tracks: Distribution Strategy, Leadership & Professional Development, Management, Marketing, Operations, and Sales.

### NAHAD Employee Development ROADMAP

#### Employee Development Roadmap

Proper recruitment, selection, onboarding and training of new employees and the ongoing education of current employees is critical to their success, and that of your business. This Roadmap provides you with important and timely Human Resources updates, policies, and templates. It identifies the key positions within the typical NAHAD distribution company, by title, with sample Job Task Descriptions for each.

### NAHAD the OD

#### The Outer Diameter (OD) Podcast

This podcast series is designed to promote professional development and continuing education for distributors and manufacturers. Content includes new industry developments, innovative tactics for any business model, and valuable need-to-know information centered around the hose distribution industry

### NAHAD HANDBOOKS • GUIDES • REPORTS

#### Handbooks, Guides, & Reports

NAHAD provides members with access to comprehensive tools, recommendations, and best practices packaged in a collection of various handbooks, guidelines, and reports.

Topics cover hose assembly, the basics of industrial distribution, value-added selling, compensation, and other financial/productivity data.

# Exceptional Turnout of Manufacturers and Distributors for NAHAD’s 2023 Annual Meeting & Convention

**O**N SATURDAY, APRIL 29, 2023, nearly 900 hose and accessories distributor and manufacturer companies convened at the Atlantis in beautiful Nassau, Bahamas for NAHAD’s 39th Annual Meeting and Convention. The morning began with a Welcome Hospitality sponsored by Anco International. Guests greeted one another over breakfast delights, coffee, and juice before heading into the first session of the day, Speed Networking.



Next up, Caitlin Westad, daughter of NAHAD’s 2022-2023 President Jason Westad, kicked off the opening General Session paying homage to her father and his personal and professional contributors not only to the industry but as a pillar for their family. Mr. Westad took the stage soon after, thanking

his daughter and turning to the crowd to welcome them to this year’s Annual Convention. He spoke about the growth of NAHAD365, including the launch of NAHAD’s podcast The Outer Diameter. He went on to emphasize the work completed on enhancing NAHAD’s whitepapers, NAHAD Academy, Hose Safety Institute, and the University of Innovative Distribution. Mr. Westad also noted the progress made with the new committee restructuring and thanked the volunteers for their commitment to helping advance the work of NAHAD.



Before introducing the keynote speaker, Mr. Westad acknowledged the 2023 sponsors: OmegaOne/SHF (Premier Sponsor); SunSource (Partner Sponsor); PT Coupling, Midland Industries, and Masterduct Inc. (Advocate Sponsors); and all the others for their incredible support.

Patrick Luce, economist and vital member of the ITR Economics team, was then welcomed to the stage. Addressing attendees about the global economic risks businesses are facing, Mr. Luce shared insight on how to effectively plan for a prosperous future given all the noise and misdirection stemming from the recent turbulent times. The evening ended with NAHAD’s Opening Reception. Entertainment and great food abound while attendees socialized and enjoyed each other’s company against the beautiful Bahamian sunset.

The launch of day two began with breakfast, sponsored by United Hose. After fueling up for the morning, attendees made their way over to the first of two Dale Carnegie Workshops. Patrick Finnegan, Certified Dale Carnegie Trainer and Senior Market Director, stressed the importance of relationship-based sales vs. transaction-based gimmicks if you are wanting to build trust with customers.

Following part one of the Dale Carnegie Workshop, guests headed over to the Grand Ballroom for the Members’ Luncheon, Keynote, and Carver Award sponsored by SunSource. Before introducing the afternoon keynote, and as part of a time-honored tradition, Mr. Westad recognized the contributions made to the industry by NAHAD’s third president, George Wilson Carver. Mr. Carver served the association and the industry with dedication, grace, and distinction. His memory lives on through the annual presentation of the Carver Award to a deserving current or former NAHAD member.

This year’s Carver Award was presented to Sam Petillo, President & CEO of Singer Industrial. Mr. Petillo accepted the award and graciously thanked those that provided mentorship to him throughout the years. He closed with saying, “My support for the NAHAD organization and the hose industry is not ending today. I’m going to continue to earn this award, well into the future.”



Mr. Westad then welcomed Ross Bernstein, best-selling author and award-winning business speaker, to deliver his keynote on the topic of “creating a culture of excellence.” Patrick Finnegan followed with part two of his Dale Carnegie Workshop.

The evening concluded with Manufacturer and Associate Hospitality Suites. Guests were free to visit these company-sponsored suites to partake in an evening of fun networking with colleagues and entertainment around the venue.

Attendees began the following morning early with breakfast sponsored by Intertraco Italia S.p.A. followed by the General Session and Business Meeting. Mr. Westad welcomed members before calling the meeting to order. After approval of the 38th Annual Meeting of Members minutes, presentation of financials, and other program updates, Mr. Westad thanked outgoing board members. They are as follows: Dion Gunderson, National Sales Manager with Dixon Valve and Coupling; Jim Daniels, President with Mid-State Sales; and Mike Mortensen, President with ARG Industrial.



Immediate Past President, Jeff Sheininger, took the stage after to present the results from the most recent election for NAHAD board members and officers. Newly elected board members include Brad Rico, Executive Vice President with Brennan Industries; Brian Hoaglin, President with TCH Industries; and Brian Dutton, President with Kuriyama. NAHAD Officers include Dave Heckler, President with Alliance Hose and Rubber, serving as NAHAD’s 2023-2024 President; Brian Pellegrin, Southeast Regional Manager with Singer Industrial, serving as NAHAD’s First Vice President; Mike Mortensen, President of ARG Industrial, serving on the Executive Committee as NAHAD’s Second Vice President and Treasurer; and Jason Westad, Chief Sales Officer with FORCE America, serving as NAHAD’s Immediate Past President.

The Business Meeting concluded with the Eagle Award of Excellence presented to Mr. Westad for his service to the industry and the passing of the gavel to Mr. Heckler. “I am excited to serve as your President, and I am eager to work alongside you to continue building on the great foundation that we have here at NAHAD,” says Mr. Heckler. “I look

forward to this exciting and challenging year, and to the work ahead. NAHAD represents our very highest standards. Let us continue to work together to make a positive impact on our businesses, our industry, and our communities,” Heckler adds.

The meeting was adjourned and Tim David, author and communications expert, delivered his keynote on the topic of human connection. He spoke on how strong human connection makes you more memorable, likable, and influential.

Other activities for the evening including Technology Roundtable discussions and the Showcase of Hose Solutions Party.

The final day of the Meeting commenced with breakfast and the Showcase of Hose Solutions. Always a highlight of the Annual Meeting, the Showcase allows manufacturers to connect with distributors and present their products and services to a diverse group of industry leaders and decision makers. Over 100 exhibitors came out to display their products and connect with customers.

The Meeting officially closed with a beach party sponsored by OmegaOne/SHF. Additional highlights over the four-day event included time set aside for company meetings, the NAHAD365 Kiosk, and the reveal and announcement of Hose Safety Awareness Week taking place September 10–16.



The 40th NAHAD Annual Meeting and Convention will take place April 27–30, 2024 in San Diego, CA. ●

## MEMBER CONNECTIONS



**Brennan Industries** has announced the

acquisition of SRM Industries, including its RHINO family of products. Based in Houston, this acquisition adds durability-enhancing hydraulic hose protection products to the wide-ranging line-up of fittings and accessories available from Brennan.

Sales Representative for eight years, then transitioning to a Branch Manager role for two years, and finally serving as a Product Specialist for the past five years.

When asked about his promotion, Daron said, "I'm thrilled for the opportunity to further advance the refining and petrochemical business and lead such a highly skilled team of industry professionals."

<https://offers.flexaust.com/lp-the-industrial-vacuum-hoses-buying-guide> to download.



**Genuine Parts Company** announced that Kevin Herron, President, U.S. Automotive Group

(USAG) will retire at the end of 2023 after a distinguished 34-year career with the company. The company also announced Randy Breaux's promotion from President, Motion to the newly created role of Group President, GPC North America, effective July 1, 2023. Mr. Herron will serve in an advisory role until his retirement to assist in an orderly and seamless transition.

For more information, visit: <https://www.genpt.com/2023-05-23-Genuine-Parts-Company-Announces-Executive-Officer-Changes>



**ERIKS North America** (ERIKS NA), a leading

distributor in the industrial market, is excited to announce the promotion of Daron Steinmann to Key Industry Director of Refining & Petrochemical.

With more than 23 years of industrial experience, Daron has spent the last 20 years at ERIKS NA, initially as an Outside



**Flexaust** has published a new

eBook: *Select the Right Industrial Vacuum Hose for Your Application!* The right materials should be able to withstand demanding conditions as well as maintain their durability and flexibility. The eBook provides a comprehensive overview of various industrial hose materials, their features, types of hoses and tool options, custom kit solutions and much more! go to







**Ideal Tridon Group**, a leading global manufacturer of

clamping, coupling, and support products, is pleased to announce the acquisition of Advanced Couplings Limited (“ACL”). Founded in 1986 in Roscommon, Ireland. ACL manufactures and supplies stainless steel clamp type tube connections to the Food, Pharmaceutical, and associated process industries.

For more information, visit <https://www.idealtridon.com/Blog/tridon-europe-announces-the-acquisition-of-advanced-couplings-limited.html>

**KYKLO** With **KYKLO's** new Syndication offering, you can drive SQLs, increase visibility, and grow your distribution channels. KYKLO's new offering allows manufacturers to syndicate their brand experience, price lists, inventory, and enriched content to every channel partner, whether they have an existing online store or not. Solve your online product content, lead generation, and channel visibility issues with KYKLO today: <https://www.kyklo.co/start-now>

cutting technology. Marken's Kit cutting software is fully flexible to produce batches, Kits, and single pieces. Marken also provides marking part numbers, depth marks, barcodes, and clamp marks in line with the feeding, measuring, and cutting process. Marken's Large range of assembly equipment and technology will cover most assembly needs. For more information visit [www.markenmfg.com](http://www.markenmfg.com) or contact [info@markenmfg.com](mailto:info@markenmfg.com)



**Marken Mfg.** has over 30+ years of experience helping customers find the perfect automatic cutting solutions for hose, wire, cable, and the tubing industries. Marken's state of the art cutting technology provides the highest accuracy in length and quality in the cut, with its measuring and control solutions, and patented



**MEP Brothers** is proud to announce the

completion of “THE PRODUCTION CELL.” A 7500 foot expansion specifically geared to OEM production assembly. The expansion features a Marken hose cutter/ink jet line, hoist/crane for large bore diameter hoses and capacity for a newly established relationship between High-tec Duravent and MEP Brothers.

# INVENTORY

At SPIR STAR we've always made it a priority to listen to, and adapt to, how we do business to best serve our customers. For this reason, we specialize in high pressure and are able to carry EXTENSIVE inventory and more selection than you'll find anywhere else. This means lead times are short, orders for common products are filled right away, and if you need something custom, we'll have the hose, fitting, adapter, valve or accessory on hand.



**Up to 60,000 psi**

- Hose Assemblies**
- Fitting & Adapters**
- Quick Disconnects**
- High Pressure Valves**
- Medium & High Pressure Tubing**

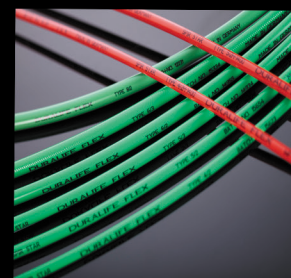


EXTENSIVE SELECTION | TECHNICAL EXPERTISE | OUTSTANDING QUALITY | PERSONAL SERVICE



HIGH PRESSURE PERFORMANCE

HOSE | ADAPTERS | QUICK DISCONNECTS | VALVES



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MEP Brothers would also like to welcome new team members Eric Johnston in shipping, Dmytro Kalyniuk in production, Maksym Shelest in production and Reynaldo Zamora in marketing.

**MOTION** Motion Industries, Inc.,

a leading distributor of maintenance, repair and operation replacement parts, and a premier provider of industrial technology solutions, is pleased to announce the promotions of Joe Limbaugh to Executive Vice President – Chief Operations Officer and James Howe to Executive Vice President – Chief Commercial Officer/Chief Technology Officer, effective June 1, 2023. Both will continue to report to Motion’s President, Randy Breaux.

“These are two richly deserved executive promotions,” said Mr. Breaux. “Over the years, both Joe and James have proven to be exceptional leaders for Motion in their respective areas of the business. In addition, they play vital roles in defining the strategic direction of the company and continue to take on additional responsibilities to improve our value proposition. Joe and James have built great supporting teams and have done an outstanding job producing fantastic results for Motion and Genuine Parts Company. These changes will certainly enhance the value Motion delivers to our customers, employees and stakeholders.”

For more information, visit: <https://www.motion.com/about-mi/press-and-news>.

**MOTION** Motion Industries, Inc.,

a leading distributor of maintenance, repair and operation replacement parts, and a premier provider of industrial technology solutions, is pleased to announce the promotion of Patrick Cummings to Senior Vice President and Chief Financial Officer, effective immediately.

“Patrick will become a vital part of the Motion

executive team, leading Motion to achieve our financial goals in the coming years,” said Randy Breaux, Motion’s President. “His promotion is well deserved. It makes me extremely proud and happy that after a nationwide search, the Motion candidates proved to be the ‘best in class,’ which says a lot about Motion, our succession planning/process and our teammates.”

For more information, visit: <https://www.motion.com/about-mi/press-and-news>.

**PRECISION** Precision Hose & Expansion Joints is proud

to announce their new 30,000 square foot facility is now operational in Baytown, TX. This features a state of the art metal hose fabrication facility with Section IX welders for any & all distributor metal hose needs, as well as a full inventory of metal hose, wire braid, fittings and braid sleeves are in stock and ready for pickup.

[www.precisionhose.com](http://www.precisionhose.com)  
770-413-5680



On Friday, April 28, 2023, **Singer Industrial**

(formerly SBP Holdings) joined forces with Hotsy Industrial Systems. Hotsy Industrial Systems will operate within the Fluid Power Division of Singer Industrial and, with this addition, will increase Singer Industrial’s North America footprint to approximately 85+ locations with over 1,000 employees.

Hotsy Industrial Systems, established in 1994, has been owned and operated by Christy

Thomas since 2015. Since purchasing the business, Christy has expanded and moved into a new facility. The business operates from one location in Tucson, AZ. Hotsy Industrial Systems is the region’s leading expert in the sales and service of industrial pressure washing equipment and industrial air compressors. The business operates in several key markets including construction, municipality and general industrial supply. Christy will continue to manage the operation moving forward and plans to expand the enterprise through organic growth and cooperation with Watts Steam Store and other Singer Industrial companies.

For more information, please visit <https://singerindustrial.com/singer-industrial-joins-forces-with-hotsy-industrial-systems>.



**Southeastern Hose** is proud to be a recognized

industry leader in the hose assembly and expansion joint manufacturer for 60 years. Since its establishment in 1963, Southeastern Hose has maintained its standard of high-quality products and services, while upholding its tradition of growth through customer service.

Now, occupying 60,000 square feet of manufacturing and warehouse space and employing 60 associates and growing, Southeastern Hose is one of the top fabricators with the most complete inventory in the country along with one of the top largest employers headquartered in the West Georgia area.

# Congratulations Exam Passers!

The following employees of Hose Safety Institute member companies have passed exams during the period April 11 through June 2, 2023.

## Exams

- Composite Hose Fabrication
- ◆ Composite Hose Handbook
- Corrugated Metal Hose Fabrication
- ◆ Corrugated Metal Hose Handbook
- Fluoropolymer Hose Fabrication
- ◆ Fluoropolymer Hose Handbook
- Hydraulic Hose Fabrication
- ◆ Hydraulic Hose Handbook
- Industrial Hose Fabrication
- ◆ Industrial Hose Handbook

### A-1 COUPLING & HOSE

- Erik Campbell ◆ ◆
- Mark Roser ● ◆ ◆
- Michael Alley ● ◆ ◆
- Tony Miller ● ◆ ◆

### ALASKA RUBBER GROUP

- Dylan Bishop ◆ ◆
- Dylan Hazeltin ◆ ◆
- Raymon Halsey ◆

### AMAZON HOSE

- Daniel Tortolani ◆ ◆

### CONTROLLED FLUIDS, INC.

- Adam Smith ● ◆
- Danielle Marceaux ◆ ◆ ◆

### FUTURE HYDRAULIK

- Joanne Lariviere ●

### GEIB

- Jeremy Beirl ● ◆ ◆ ◆ ◆ ◆

### GHX INDUSTRIAL

- Joe Rieves ● ● ● ● ●

### HAMPTON RUBBER

- Terry Johnson ●

### HART INDUSTRIES, INC.

- Elijah Moore ●

### HCD NELSON

- Nigel Cottom ●

### HOSE OF SOUTH TEXAS

- Jerry Morin ● ◆ ◆ ◆ ◆ ◆
- Lucas Garza ● ◆ ◆ ◆ ◆ ◆
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- Meca Ross ● ◆ ◆ ◆ ◆ ◆
- Nebo Clay ● ◆ ◆ ◆ ◆ ◆
- Pat Rodela ● ◆ ◆
- Rene Vela ● ◆ ◆ ◆ ◆
- Rudolph Figueroa ◆
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# NAHAD news

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## CELEBRATE HSAW



***Celebrate Hose Safety  
Awareness Week (HSAW)***

September 10–16, 2023

[HoseSafetyAwareness.org](http://HoseSafetyAwareness.org)

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