

NAHAD news

A QUARTERLY NEWSLETTER of
THE ASSOCIATION FOR HOSE AND ACCESSORIES DISTRIBUTION

NAHAD Signs onto Letter Urging Delay in CTA Implementation

ON JANUARY 1, 2021, CONGRESS ENACTED THE CORPORATE TRANSPARENCY ACT, which amends a section of the Bank Secrecy Act requiring record-keeping and report filings on specific types of financial transactions. As part of the recently passed legislation that will be administered by FinCEN, small businesses must begin reporting their beneficial owners' information on January 1, 2024. Although the intention of the Corporate Transparency Act is to "enhance the ability of FinCEN and other agencies to protect U.S. national security and the U.S. financial system from illicit use," the legislation will affect virtually every small business in America, with potentially disastrous consequences for the over 37.1 million American small businesses (U.S. Small Business Economic Profile (sba.gov)). These consequences include, but are not limited to, privacy risks, added compliance costs, or at worst, steep civil and criminal penalties – yet federal regulators simply are not ready to implement this legislation that stands to impact 99.9% of American businesses. Signing this letter has showcased each company's dedication to standing behind the backbone of the American economy. In November, NAHAD was one of 70 trade associations that signed onto a letter urging Congress to delay in implementation of the act by one year.

Here is the text of that letter:

The undersigned organizations, representing millions of small businesses operating in every state and community across the country, join the American Institute of Certified Public

Accountants (AICPA) and strongly urge Congress to delay implementation of the beneficial ownership reporting under the Corporate Transparency Act (CTA) by one year.

The CTA requires the submission of regular reports to the federal government identifying the beneficial owners of businesses and other legal entities. The stated goal is to target shell companies used in illicit financial transactions, but the new law defines the targeted entities as those having 20 or fewer employees and under \$5 million in revenue. In other words, not just shell companies but nearly every small business in America.

The scope of the data collection is beyond anything the Federal government has ever attempted outside of the Tax Code. Covered entities will be required to provide the personal information of their so-called beneficial owners – owners, board members, senior employees, attorneys, etc. – and then constantly monitor the information to ensure it is current. The Financial Crimes Enforcement Network (FinCEN) expects to receive more than 32 million separate reports in 2024, with an additional five to six million filings each year thereafter.

Despite this unprecedented challenge, FinCEN is simply not ready. Of the three primary rules necessary to implement the new law, only one has been completed, the second is still at the "proposed" stage and needs to be finalized, while the third has yet to be released even as a proposed rule. FinCEN's leadership has assured Congress they are ready to go starting next year but that is clearly not the case.

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Meanwhile, FinCEN is woefully behind when it comes to educating stakeholders of their new obligations. A National Federation of Independent Business survey found that 90 percent of respondents were entirely unfamiliar with the reporting requirements. The CTA includes civil and criminal penalties of up to \$10,000 and two years of jail time for failing to comply, so this lack of awareness is alarming and needs to be addressed before the law is implemented.

A year's delay will provide FinCEN and the business community with more time to educate owners of their new obligations. It will also

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Officer Listing

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Dear NAHAD Members



AS 2023 COMES TO A CLOSE, I wanted to take a minute to reflect on the year and share some exciting news on NAHAD's future. I know from a business perspective, this past year brought many obstacles, even as supply chain challenges begin to lessen, and customer demands are not as intense as the start of the pandemic. Sales are still incredibly strong, and I am bullish about 2024 and beyond.

NAHAD is also bullish about what's ahead and what the association plans to bring to you, our members. Just last month, your board of directors met in San Diego at the Marriot Marquis, the home of NAHAD's 2024 Annual Convention (April 28-May 1). During this meeting, we set the strategic direction for the association for the next two years. I cannot tell you how pleased I am at the outcome from this meeting and how forward-thinking NAHAD's leadership is in regard to building an association able to adapt and evolve alongside our industry. Among many topics discussed, NAHAD will be rebranding the organization in 2024, including evaluating our key audiences and messaging, as well as NAHAD's logo and full suite of associated programs, including the Hose Safety Institute, NAHAD Academy, NAHAD 365 and a host of other initiatives. Building upon that, NAHAD will launch a brand-new website, designed to represent the future brand of NAHAD and speak directly to our key audiences, including current and prospective members, as well as the end-user community.

Additionally, NAHAD is looking at ways to make trainings and sharing the message of hose safety easier and more accessible. We are currently evaluating NAHAD Academy's learning management platform, as well as how we provide even more value and member access. I am also pleased to say that during this meeting, we set the dates for our Second Annual Hose Safety Awareness Week (September 8-14, 2024) and also HSI Hands On (October 14-15, 2024) in Houston. We also reviewed and finalized our 2024 Annual Convention program, with registration to open this month. Look for much more information to come on all these important developments.

This is an incredibly exciting time to be a part of this industry's organization, and I am honored to be at the helm leading NAHAD into its next chapter of success. Thank you as always for your continued support and I wish you and your loved ones a joyous holiday season.

Sincerely,

Dave Heckler
 Alliance Hose and Rubber Co.
 NAHAD 2023-2024 President



“Sales are still incredibly strong, and I am bullish about 2024 and beyond.”

REGISTER TODAY!



40TH ANNUAL

NAHAD 2024

Meeting & Convention

April 28-May 1

Marriott Marquis San Diego Marina



Join us in San Diego, California USA

Make plans to join us for NAHAD's 40th Annual Meeting & Convention, taking place April 28–May 1, 2024. This year's event will take place at the beautiful Marriott Marquis San Diego Marina located in downtown San Diego. Originally scheduled to be NAHAD's 2021 convention location, this property will bring together everything NAHAD members have come to love from the Annual Convention in beautiful 80-degree sunshine, minutes from the airport.

We registration will open soon for this exciting event that is full of unique programmatic offerings to drive business and accelerate learning. Register early to take advantage of the early bird discount rate. Watch your email for announcements.

NAHAD leadership has put together an exceptional program complete with extensive networking opportunities, a robust educational program, and the Showcase of Hose Solutions. Attendance is expected to exceed 1,000 manufacturers and distributors, from all around the globe. Visit nahad.org to learn more.

We can't wait to see you in San Diego! ●

NAHAD Signs onto Letter Urging Delay in CTA Implementation *Continued from page 1*

give Congress and FinCEN time to review the new rules to ensure they are successful. As the AICPA noted in its letter, FinCEN has significantly underestimated the cost burdens associated with the new reporting regime, it has relied on vague and arbitrary standards in laying out the criminal and civil penalties

under the statute, and it has implemented filing deadlines for newly-formed entities which in some cases are impossible to meet. All these shortcomings need to be addressed.

We strongly urge Congress to act now and delay implementation of the Corporate

Transparency Act by one year. Doing so will give FinCEN sufficient time to improve and finalize the statute's regulatory framework while giving stakeholders time to prepare for their new compliance obligations. ●

Ensuring Food Hose Assembly Safety through 3-A Sanitary Standards

BY TIMOTHY O'NEILL, MARKETING MANAGER, KURIYAMA OF AMERICA



When supplying hose assemblies for use in the food and beverage industry, special attention must be given to ensure they meet the customer's food safety requirements.

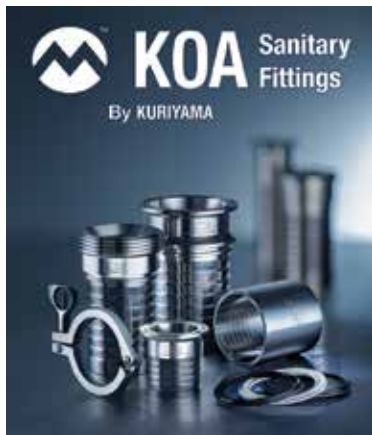
In addition to consumer safety, there's increased attention to do so as a response to the Food Safety Modernization Act (FSMA), requiring facilities to implement a written food safety plan and hazard analysis.

“Food Grade”

The basic requirement for food and beverage hose assemblies is that they're what is considered “food grade”, meaning they're compliant with the relevant requirements of the US Food and Drug Administration's Code of Federal Regulations Title 21. Commonly referred to as FDA CFR 21, it defines acceptable criteria for rubber and polymeric materials intended for use as food contact surfaces, such as in the case of industrial hose.

However, the FDA does not approve individual hose or couplings as having met these requirements – with the key word here being “approve”. Compliance with FDA CFR 21 is a self-certification, meaning it is purely the responsibility of the manufacturer to verify the materials used are compliant with the requirements of the regulation, with no outside verification required.

However, there are various agencies that do actively certify certain industrial hose and fittings as having met food safety criteria, such as



Find out more about Kuriyama's Sanitary Fittings line at KOA.link/Sanitary

NSF, USDA and the 3-A Sanitary Standards Organization.

3-A Sanitary Standards

The 3-A Sanitary Standards, Inc. (SSI) organization is growing in attention as a requirement by a wide variety of food and beverage producers.

Originally founded to regulate process equipment in the dairy industry, 3-A SSI is a non-profit organization, dedicated to the safety of consumers of food, beverage and pharmaceutical products. This is done through the development of the 3-A Sanitary Standards and Accepted Practices for sanitary equipment design, fabrication and materials of construction, which help ensure food meant for human consumption is free from contamination by requiring food processing equipment be that of hygienic design. The requirements of the 3-A standards vary depending on the equipment type and specific process and include criteria such as materials of construction, surface finish, non-toxicity, porosity, corrosion resistance and cleanability.

3-A is accredited by the American National Standards Institute (ANSI) and audited in accordance with ANSI Essential Requirements. The 3-A Administrative Council includes representatives of the USDA and FDA.

The 3-A Symbol

The 3-A symbol is a registered mark of 3-A SSI, used to convey conformity of equipment designed and manufactured to a particular 3-A Sanitary Standard. Whenever shown in conjunction with equipment, it provides assurances the product is manufactured in conformance with the relevant 3-A standard.



Similarly to the FDA, the 3-A SSI Organization does not certify individual hose, but rather supplies standards for certification of the multiple use plastic materials (3-A 20-27) and multiple-use rubber materials (3-A 18-03) used in their manufacture. Industrial hose meeting these requirements may state they are manufactured from 3-A certified materials.

3-A provides for the certification of sanitary fittings through the introduction of their RPSCQC mark. The RPSCQC mark was developed for products used as replacement parts or system components, and affirms the products adhere

Benefits of Hygienically Designed Hose Assemblies

- Improved food safety
- Improved food quality and taste
- Longer food shelf life
- Easier and more reliable equipment cleanability
- Demonstratable sanitary regulation conformance

to 3-A design criteria. As a component of the overall hose assembly, sanitary hose fittings fall under this category. Sanitary fittings certified to this standard may bear the 3-A RPSCQC mark, verifying to the user the fitting meets the relevant 3-A design criteria. Kuriyama's line of KOA Sanitary Fittings are certified to this standard.

Additionally, 3-A provides for the certification of industrial hose assemblies under their 62-02 hose assembly standard. To be considered for certification to the 62-02 standard, the individual assembly components must adhere to their respective 3-A sanitary design standards, the assembly must be clearly marked or labeled with the name and address of the symbol holder and any bulge created during the crimping process may not rise above the fitting ID beyond a maximum allowable height. Also, the assembler must demonstrate a written fabrication and QC program. The NAHAD Hose Safety Institute (HSI) provides a variety of helpful resources to their members beneficial in the development of such guidelines, such as the Guide for the Fabrication of Industrial Hose Assemblies.

For more information on sanitary hose assemblies contact your local Kuriyama Sales Representative or email sales@kuriyama.com.

What's **NAHAD 365**

Excellence in education... Any day of the year.

With a dual emphasis on safety and employee performance, **NAHAD 365** offers professional development and job training content offered in a diverse variety of formats, extending beyond the annual convention, 365 days a year.

Discover NAHAD 365 below:

NAHAD CONVENTION

NAHAD Convention

The NAHAD Convention is your best opportunity to connect with leaders in the industry, attend thought-provoking business sessions, and maximize your presence through the Showcase of Hose Solutions.

NAHAD WEBINARS

NAHAD Webinars

NAHAD's Education Committee is focused on providing webinar topics of interest to both manufacturers and distributors. These webinars are a "must-attend" for anyone looking to grow in the areas of leadership, operations, career development, compliance and risk analysis, fabrication and more.

NAHAD ACADEMY

Skill, Knowledge
& Competence

NAHAD Academy

An e-Learning platform Designed to ensure all member organizations, regardless of size or budget, have access to affordable, quality, and relevant education content. More than 200 course titles are available with three subscription options to choose from.

NAHAD HOSE SAFETY INSTITUTE

Safety, Quality
& Reliability

The Hose Safety Institute (HSI)

Members of NAHAD's Hose Safety Institute® represent distributors, manufacturers and suppliers who share a passion for the industry. Membership demonstrates to your customers that you take care great in the products you deliver to the field by following prescribed design and standards specifications for top-tier assembly, design, fabrication, handling, and management.

NAHAD HANDS-ON TRAINING

HSI Hands-On Training

Formerly Regional Training, this program is designed to promote and develop an understanding and adoption of HSI guidelines and best practices in hose design and fabrication. Attendees will participate in a series of interactive presentations, visit distributor locations for hands-on exercises, and tour a manufacturer's warehouse.

Distribute Innovation

INFLUENCE//IMPLEMENT//INTEGRATE

University of Innovative Distribution (UID)

Sponsored by the Association Education Alliance (AEA), a consortium of 40+ distribution professional associations and in cooperation with the Department of Technology Leadership and Innovation of Purdue University, UID is a concentrated educational program designed to enhance and fortify your knowledge, skills, and abilities.

Courses are grouped into six educational tracks: Distribution Strategy, Leadership & Professional Development, Management, Marketing, Operations, and Sales.

NAHAD Employee Development ROADMAP

Employee Development Roadmap

Proper recruitment, selection, onboarding and training of new employees and the ongoing education of current employees is critical to their success, and that of your business. This Roadmap provides you with important and timely Human Resources updates, policies, and templates. It identifies the key positions within the typical NAHAD distribution company, by title, with sample Job Task Descriptions for each.

NAHAD the OD

The Outer Diameter (OD) Podcast

This podcast series is designed to promote professional development and continuing education for distributors and manufacturers. Content includes new industry developments, innovative tactics for any business model, and valuable need-to-know information centered around the hose distribution industry

NAHAD HANDBOOKS • GUIDES • REPORTS

Handbooks, Guides, & Reports

NAHAD provides members with access to comprehensive tools, recommendations, and best practices packaged in a collection of various handbooks, guidelines, and reports.

Topics cover hose assembly, the basics of industrial distribution, value-added selling, compensation, and other financial/productivity data.

MEMBER CONNECTIONS



Aberdeen Dynamics is excited to announce the official acquisition of Industrial Specialties, LLC. This strategic move marks a significant step forward for Aberdeen in expanding their geographical footprint and company. Aberdeen Dynamics is a trusted motion and control solutions provider that has been serving customers in Tulsa, OK for 50 years. In addition to their core operations in Tulsa, Aberdeen has two other established brands within their corporate family—Valtec CNC, a specialist in aerospace machining, and Fluid Specialties, dedicated to fluid conveyance. Both Valtec CNC and Fluid Specialties are based in the Tulsa area. The acquisition of Industrial Specialties, with its locations in Oklahoma City and Duncan, Oklahoma, initiates a new chapter in Aberdeen's journey as their first acquisition. It enables Aberdeen to extend its operations into new regions and harness the 40 years of expertise that Industrial Specialties has in hydraulic and pneumatic connector products.

Additionally, both Aberdeen Dynamics and ISI share the distinction of being distributors of Parker Hannifin products, paving the way for mutually beneficial collaborations and an expanded portfolio of product offerings.



Danfoss is pleased to announce that Brad Strigle has been named global product management leader for the Rubber Hydraulic Hose and Fittings business, effective November 1. Brad joined the company 12 years ago as part of the financial leadership development program and has held various roles of increasing responsibility within finance and operations. Brad succeeds Chris Schwab, who recently assumed the role of director, Fluid Conveyance Sales for the Americas Region.



Flexaust has added a Video Library to their website! The NEW Flexaust Video Library features videos on STAMPED, UL-94V-0 Flame retardant Flame test, 24 Hour Shipping Guarantee and How to measure and cut Flexible ducting hose from a shipping box; Just to name a few. These topics provide valuable information for distributors and users, helping them make informed decisions and understand the features and benefits of Flexaust products. It is a proactive approach to customer education and support. www.flexaust.com/resources/video-library/



Hose Master is pleased to announce the addition of Brad Way, Director of Continuous Improvement. Brad's new position is focused on continuous improvement in every aspect of the business including our Quality Management System, Environmental Health & Safety, Manufacturing Methods, Process Improvement and Lean Enterprise initiatives. Brad brings a wealth of product, process, manufacturing and operations management experience with him to Hose Master.

In addition, Hose Master is pleased to announce the addition of Bennett H. Grindle, Regional Sales Representative. Bennett joins Hose Master with an understanding of industrial products sold through distribution with end-user interaction. Bennett has worked for distributors in a similar capacity serving the Midwest markets.

Bennett will promote Hose Master's industrial sales efforts in the states of Wisconsin, Minnesota, Northern Illinois and Northwest Indiana and report to Chris Dionisio, Global Specification Sales Manager.

For more information, visit www.hosemaster.com or contact our inside sales department at 800.221.2319.



Industrial Rubber Ltd. is thrilled to announce two fantastic developments within its team. Troy Robin is its new I.R.P. Northern Ontario Territory Manager. Troy brings a wealth of experience and knowledge to this role, and we are confident that he will excel in leading our Northern Ontario Territory market to new heights. I.R.P. is also proud to announce the well-deserved promotion of Katie Cheung to the position of Marketing Coordinator. Katie has consistently demonstrated exceptional dedication and creativity in her role, and I.R.P. is excited to see her take our marketing efforts to the next level. Congratulations to both Troy and Katie! These changes are a testament to their hard work and commitment to our organization's success. Follow us on LinkedIn and Instagram for the new and latest developments within I.R.P.!



Singer Industrial joined forces with Hotsy Equipment of Colorado and Wyoming headquartered in Greeley, Colorado, on Oct. 31. Hotsy CO/WY will operate within the Watts Steam Store Division of Singer Industrial and, with this addition, will increase Singer Industrial's North America footprint to approximately 90+ locations with over 1,300 employees.

Hotsy Equipment of CO/WY, established in 1986, is owned and operated by Michael Smith. The business operates out of Greeley, CO with an additional location in Casper, WY and is the region's leading expert in the sales and service of industrial pressure washing equipment, Infrared Heaters and Waste Oil Heaters. The business operates in several key markets including agriculture, construction, municipality and general industrial supply. Michael Smith will continue to manage the operation and has plans to expand the

enterprise by adding new locations and selling core Singer Industrial product.

Singer Industrial joined forces with Viking Hose and Fittings, headquartered in Randleman, NC, on Oct. 31. Viking Hose and Fittings will operate within the Catawba Rubber Division of Singer Industrial and, with this addition, will increase Singer Industrial's North America footprint to approximately 90+ locations with over 1,300 employees. Viking Hose and Fittings has been serving the North Carolina markets of Randleman, Winston, Salem and Greensboro since the prior owners, Garry Williams, Kelly Willien and William Johnson opened the business. They serve customers within the agriculture and general industrial markets with industrial & hydraulic hoses, fittings and service & repair.

Singer Industrial – Industrial Rubber Division President Sam Petillo said, "As a bolt-on to Catawba Rubber, Viking Hose and Fittings provides deeper penetration into a growing region of North Carolina and into new markets."

Singer Industrial strives to efficiently improve customer productivity with innovative industrial solutions, while providing employee growth and opportunity. They do that with a robust line of fluid power, hose & fittings, belt, seals & gaskets, pneumatic, compressors and automation products and services.

More information can be provided by viewing singerindustrial.com, vikinghose.com

Singer Industrial joined forces with Ray Lewis & Company on Dec. 1, 2023. Ray Lewis & Co. will operate within the Industrial Rubber Division of Singer Industrial and, with this addition, will increase Singer Industrial's North America footprint to over 90 locations with more than 1,300 employees.

Ray Lewis & Co. has been serving the Ohio markets of Lisbon and Youngstown since its

founding in 1933 and has been owned and operated by Tad Rose since 1998. They serve customers within the construction, food and beverage, agriculture, recycling, and general industrial markets with industrial & hydraulic hoses, fittings, and supplies.

"We are pleased to have Ray Lewis & Company join our growing hose business. We look forward to their contributions which will expedite our growth in Northeast Ohio. We're confident in the value this partnership will deliver to Ray Lewis & Company's customers", said Sam Petillo, President of Singer's Industrial Rubber Division.



TIPCO Technologies and HydraTech Industrial Solutions are proud to announce their merger, forming one of the largest independent distributors of fluid conveyance and sealing solutions in the United States. The new entity will operate under the name TIPCO Technologies and will continue to be led by Rob Lyons as CEO of Commercial Business, Brad Marshall as CEO of Operational Business, and Terri Lyons as Vice President of TIPCO Technologies Mid-Atlantic.

Founded in 1888, TIPCO has earned its reputation as a comprehensive fluid solution supplier and stands as the largest stocking distributor in the Mid-Atlantic region. By establishing strategic partnerships with world-renowned suppliers, TIPCO has excelled at providing exceptional sales and service through its extensive 12 branch network and three production facilities across five states. With a strong focus on technology, channel alignment, and customer-oriented solutions, TIPCO continues to lead the industry.

HydraTech, is a leading value-added distributor of fluid conveyance products, servicing key markets across the United States, including Eugene, Las Vegas, Boise, Phoenix, Denver, Houston, Atlanta, and Charlotte.

HydraTech operates 15 branches across eight states supporting counter, OEM, and MRO customers across a diverse customer base. "We are thrilled to be joining forces with Rob, Terri, and the entire TIPCO family," stated Brad Marshall. "TIPCO's impressive presence in the Mid-Atlantic complements our footprint, opening up compelling greenfield expansion opportunities. Rob, Terri, and the TIPCO team have built an industry leading operation, and we look forward to our team's continued growth and transformation."

Rob Lyons expressed enthusiasm as well, stating, "TIPCO is excited to join forces with HydraTech, aiming for growth and unique career paths for our collective team of talented people. Building on TIPCO's history of forward-thinking distribution, this partnership underscores our joint commitment to expansion, technology, and people."

The combined teams will now represent 30 locations across 13 states, continuing their dedication to team expansion, maintaining substantial inventory investments, and further investing in cutting-edge technology and services. This merger is set to propel TIPCO Technologies to new heights, solidifying its position as an industry leader in the fluid conveyance and sealing solutions market throughout the United States.



Uniflex – Ensure the quality of your components during production – without the need for subsequent checks. How does it work? Via the PFM (Pressure Force Monitoring) function of the IPC controller from UNIFLEX. The PFM function monitors every millisecond of the ongoing pressing process and immediately detects tolerance violations. You can easily set the tolerance values after a few test pressings. Wrong pressing jaws used? One side of the

Continued on page 8

40TH ★ ANNUAL

NAHAD 2024 Meeting & Convention

April 28-May 1, 2024 • Marriott Marquis San Diego Marina

PRELIMINARY PROGRAM

Saturday, April 27, 2024

8:00 a.m. – 11:00 a.m.	Board of Directors Meeting & Breakfast
12:30 p.m. – 2:30 p.m.	Standards Committee Meeting & Lunch
3:00 p.m. – 4:00 p.m.	Education Committee Meeting
6:30 p.m. – 8:00 p.m.	President's Reception

Sunday, April 28, 2024

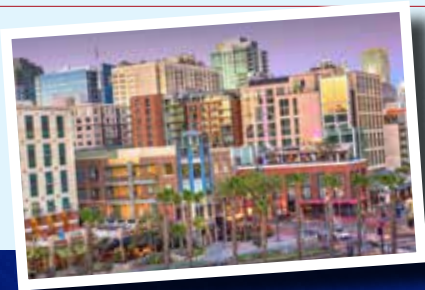
8:00 a.m. – 6:00 p.m.	Registration Desk Open
8:00 a.m. – Noon	NAHAD Academy Kiosk
8:30 a.m. – 10:00 a.m.	Welcome Hospitality
9:00 a.m. – 5:00 p.m.	Company Meetings
10:00 a.m. – 11:30 a.m.	Opening General Session
11:30 a.m. – 12:30 p.m.	Grab & Go Lunch
12:30 a.m. – 4:00 p.m.	Sales Workshop
2:30 p.m. – 4:30 p.m.	NAHAD Academy Kiosk
5:30 p.m. – 6:30 p.m.	Emerging Leaders Happy Hour
6:30 p.m. – 8:00 p.m.	Opening Party

Monday, April 29, 2024

8:00 a.m. – 6:00 p.m.	Registration Desk Open
8:00 a.m. – 11:30 a.m.	NAHAD Academy Kiosk
8:30 a.m. – 10:00 a.m.	Guest Program
8:30 a.m. – 10:00 a.m.	Morning Hospitality (Grab & Go)
9:00 a.m. – 5:00 PM	Company Meeting Rooms
9:00 a.m. – 10:30 a.m.	Breakfast & Speaking Session
9:00 a.m. – 5:00 p.m.	Exhibitor Set Up
12:30 p.m. – 2:30 p.m.	Members' Luncheon, Keynote & Carver Award
2:30 p.m. – 5:00 p.m.	Open Afternoon to Explore the Resort
6:30 p.m. – 10:00 p.m.	Manufacturer & Associate Hospitality Suites

Tuesday, April 30, 2024

7:00 a.m. – 3:00 p.m.	Registration Desk Open
7:00 a.m. – 8:30 a.m.	Breakfast
8:30 a.m. – 10:00 a.m.	General Session & Business Meeting
10:00 a.m. – 2:30 p.m.	Showcase of Hose Solutions & Lunch
2:30 p.m. – 4:30 p.m.	Exhibitors Breakdown Showcase
2:30 p.m. – 5:00 p.m.	Company Meetings
5:30 p.m. – 7:00 p.m.	Closing Party



REGISTER TODAY!

Member Connections *Continued from page 7*

workpiece pressed twice, but not at all on the other side? A non-conforming workpiece used because, for example, ferrules or hoses were selected incorrectly or a ferrule was not heat-treated? Thanks to PFM, such time-consuming and material-consuming problems are displayed right at the beginning

of the pressing process, and the process is stopped immediately. With this monitoring system developed by UNIFLEX, you avoid complaints and the unnecessary further processing of defective components. In short: You gain process reliability by detecting faulty workpieces at the beginning of the value

chain. Good to know: The PFM function comes standard on every UNIFLEX IPC controller. That means you get integrated quality control without any additional effort. Watch the video for more information at <https://youtu.be/Z5WDZNNEwgY>. ●

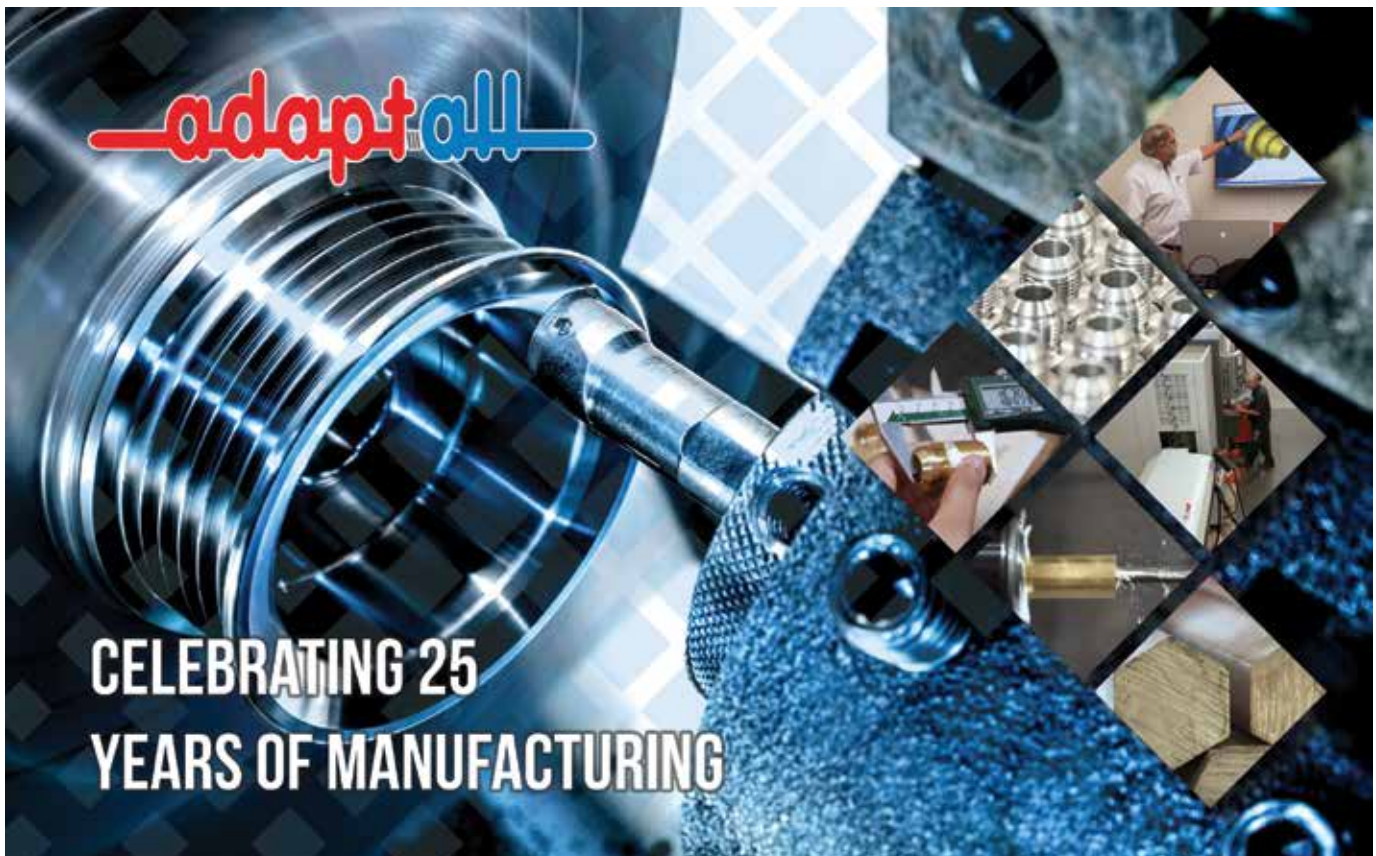
Industry Veteran and Longtime NAHAD Supporter Keith Collett Passes Away

NAHAD is saddened to report Keith Collett passed away on October 24, 2023, at the age of 74.

Keith retired from Goodyear Tire and Rubber Company after a 38-year career in sales and marketing in the industrial products division. When Goodyear sold the division to Veyance Technologies, Keith continued his position as hose marketing manager until retiring in 2011. He was a recipient of the Charles Goodyear Award for sales in 1985, the Goodyear Spirit Award for sales in 1988, and an award for outstanding marketing achievement in 1992. After his retirement, he was most honored to receive the George Carver Award from NAHAD, in recognition of his outstanding commitment to industry excellence.

A memorial service will be held at 11 A.M. on Tuesday, October 31, 2023, at Orchard Hill Church, 2545 W. Comet Road, Clinton, Ohio 44216. You can read Keith's full obituary [here](http://www.schermesserfh.com/obituary/Keith-Eugene-Collett) and the NAHAD community extends our sincerest condolences.

www.schermesserfh.com/obituary/Keith-Eugene-Collett ●



Congratulations Exam Passers!

The following employees of Hose Safety Institute member companies have passed exams during the period September 15 through November 27, 2023.

EXAMS

- Composite Hose Fabrication
- ◆ Composite Hose Handbook

- Corrugated Metal Hose Fabrication
- ◆ Corrugated Metal Hose Handbook
- Fluoropolymer Hose Fabrication
- ◆ Fluoropolymer Hose Handbook

- Hydraulic Hose Fabrication
- ◆ Hydraulic Hose Handbook
- Industrial Hose Fabrication
- ◆ Industrial Hose Handbook

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