

# NAHAD 365

September 2024

## CRP Silicone

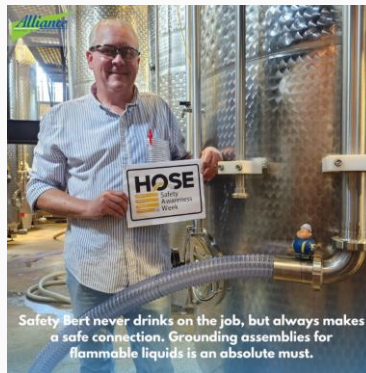


[Learn More](#)

PLATINUM CURED SILICONE HOSE FOR HIGH PURITY APPLICATIONS.



## Look Back on Hose Safety Awareness Week



We're proud to report the success of another Hose Safety Awareness Week! NAHAD remains dedicated to equipping hose manufacturers and distributors with the resources needed to prioritize safety every day—both for their teams and their customers. HSAW serves as a powerful reminder of the importance of these practices in daily operations.

A huge thank you to our incredible industry and all our members who remain steadfast in their commitment to hose safety. It was inspiring to see the creative ways companies embraced #HSAW2024, showcasing their dedication to safety year-round. We appreciate everything you do!

[View The 2024 List Of Participants](#)

## HSAW Member News:



### Keeping Hoses Safe with Solid Standards and Practical Steps

At IR-G, safety is not just a priority—it's a commitment. During the 2024 NAHAD Hose Safety Awareness Week, IR-G is proud to share their proven practices that ensure hose safety, from fabrication to installation and maintenance.

Hose safety is an integral part of daily operations at IR-G, and a cornerstone of their commitment to excellence and safe service in the industrial sector. As a dedicated member of NAHAD, IR-G understands that maintaining the highest safety standards is not only about compliance but about protecting lives, equipment, and environments. With well over 200 years of combined experience in the industry, their approach to hose safety is comprehensive - encompassing everything from rigorous material selection to hands-on education and meticulous inspection procedures. [Read more](#)

## Cross Hose & Fitting Hose Safety Awareness Week 2024



Cross Hose & Fittings will be continuing our social media series “Henry at the Hose Store” with a special six part second series focused on all the things our hose associates do in order to keep themselves and their customers safe. From cleaning hoses to using the same brand of hose and fittings to wearing the correct PPE, Henry will demonstrate how Cross associates embody our safety cultural cornerstone every day. He speaks to several different members of our Raleigh hose team in the series, demonstrating key aspects of our safety precautions and finishes with a wrap up of why safety is so important to Cross. [Learn more](#)

### Upcoming Events

## HSI Hands-On Training

**Register today** for our upcoming HSI Hands-On training! Held in **Houston, October 14-15**, this dynamic program is crafted to inspire and deepen your knowledge of hose safety guidelines and best practices in hose design and fabrication. Engage in a series of interactive presentations that bring the concepts to life, participate in immersive hands-on exercises at distributor locations, and experience a behind-the-scenes tour of a leading manufacturer's warehouse. This is your chance to connect with industry experts, gain practical insights, and elevate your skills to the next level.

Thank you to our HSI Hands-On sponsors:



**Register Today**

### Industry News

# NAHAD Membership Directory Arriving in Your Inbox This October



## Help Your Company Stand Out

The new NAHAD Directory is a dynamic publication that offers our members real-time access, including detailed contact information for employees and locations. With this new digital option, your advertisements will be linked to your website and NAHAD can supply data for clicks on your ad. It is continuously updated and always current and, coming **this October**, the directory will be delivered directly to member inbox's, giving your ad's even more visibility.

Interested in advertising in the most comprehensive guide to the companies, people, and products within the hose and hose accessories industry? Contact Bethany Garcia at [bgarcia@nahad.org](mailto:bgarcia@nahad.org). Please note, advertisements need to be purchased by **September 30** to appear in the emailed directory.

[View All 2024 Advertising Opportunities](#)

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## With TrulinX - Say Goodbye to Manual Hose Calculations!



[www.tribute.com](http://www.tribute.com)

Are you a hose distributor struggling to effectively manage inventory while improving productivity? With TrulinX ERP software, you can empower your customer service reps to effortlessly create complete hose assemblies in just seconds. TrulinX will automatically calculate cut-off lengths, material costs, and so much more!

### Member News



#### Will Haupt Promoted to Director of Manufacturing

Globe Products Co., Inc., founded in 1981 by Milt Haupt, has been a cornerstone in the hose stamping industry for over four decades. In 1999, Jess and Brenda Haupt purchased the company, growing and diversifying its offerings. The legacy continues with their son, Will Haupt, who was recently promoted to Director of Manufacturing. Having grown up around the business, Will began his career after graduation from Texas State University, in tooling processes and then later advanced through stamping operations. His journey embodies the company's commitment to quality and innovation. Globe Products Co. continues to thrive under his guidance, maintaining its reputation as a leader in hose stampings. [www.globeproducts.com](http://www.globeproducts.com)

#### TIPCO Technologies Announces Partnership with Hoses2U

Owings Mills, MD – September 17, 2024 – TIPCO Technologies (TIPCO) is thrilled to announce a new partnership with Hoses2U, a premier provider of mobile onsite hydraulic and industrial hose replacement services.





Hoses2U excels in delivering fast, customized hose replacements directly at job sites, minimizing downtime through its experienced, knowledgeable technicians who provide high-quality, tailored solutions. The company is committed to more than just supplying parts, focusing on building long-lasting customer relationships based on trust and integrity. [Read more](#)



**Interlynx Systems is Very Pleased to Introduce Even More Functionality to Their POS Management System**

*New features include:*

-Customer Mapping – see your distributors (end) customers on a map and filter around markets, channel, products, sales performance and margin performance

-Customer Dependency – visually assess your key customers and their growth rates and relative dependency

-Sales Growth Analytics – assess the growth rates of your key customers on an easy-to-understand table

-Margin Analytics – understand the margin levels of your key customers and the SKUs that drive it

[Watch the video](#) that explains how it works.

### **Coxreels Offers New options for the Challenger Series Reels**

Coxreels is proud to introduce the new roller bracket assemblies for the Challenger Series. The function of the roller bracket, as it is on other models such as the 1125-Series and the 1175-Series, is to assist in guiding the hose during both extension and retraction. The roller bracket



assembly is available only in a 4-way upper roller format, due to the compact size of the Challenger platform.

For 12" disk Challenger models, the roller bracket assembly is available for 8" wide drums and 12.5" wide drums. For 17" disk Challenger models, the roller bracket assembly is available for 8" wide drums, 12.5" wide drums, and 18" wide drums. Coxreels® has remained steadfast and focused on manufacturing high quality professional grade hose, cord, and cable reels since 1923. Offering a full product line serving the industry in every channel and application, Coxreels® takes great pride in designing, building, and supporting all of their products right here in the U.S.A.

For further information on Coxreels® roller bracket assemblies, contact Customer Service at (800) 269-7335 or visit [www.coxreels.com](http://www.coxreels.com).

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#### Member Job Listing

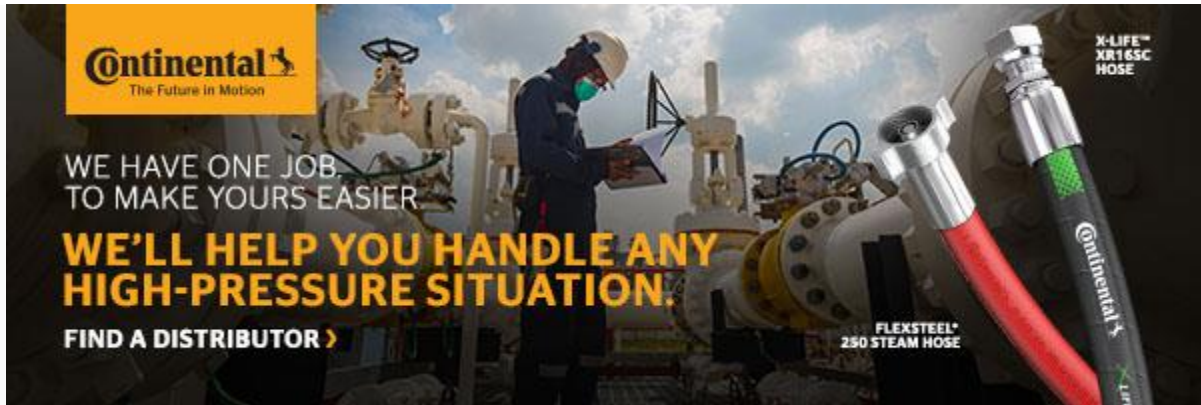


Spokane House of Hose, Inc. is proud to be a long-standing leader of hydraulic and industrial hose products and assemblies, with a history of over fifty years of success in serving the Pacific Northwest. In Spring 2025, they will move the current Tri-Cities operation to a larger facility.

In preparation for the expansion in the Tri-Cities area, they are seeking a dynamic and experienced Branch Manager to lead the team and drive business growth. The ideal candidate will be responsible for overseeing all branch operations, ensuring profitability, and fostering a positive work environment. [www.spokanehose.com](http://www.spokanehose.com)

[More NAHAD News & Happenings](#)

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**Don't Miss Out On The Conversation On Social Media:**



**Have something to share with NAHAD members?**

Send all content submissions to [info@NAHAD.org](mailto:info@NAHAD.org).

Learn more about advertising with NAHAD [here](#).

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