

41st Annual NAHAD 2025 Meeting & Convention

April 12-15 • JW Marriott Water Street | Tampa

THANK YOU TO EVERYONE WHO ATTENDED THE NAHAD 2025 ANNUAL MEETING & CONVENTION. It was a huge success. We can't wait to see you next year!

You can view the full photo gallery online at <https://marylandcorporatephotographer.pixieset.com/nahad2025/> or scan this QR code.

This year's event marked our largest gathering since 2018, a powerful reflection of our industry's continued momentum and vitality. With more than 120 exhibitors featured in the Showcase for Hose Solutions, attendees had ample opportunities to explore the latest innovations and forge valuable connections.

The convention featured compelling keynote sessions from industry thought leaders, including Sam Richter who spoke on the transformative power of generative AI and smart networking strategies. Jeff Bush provided an insightful, nonpartisan look at the political and economic landscape following the 2024 elections. Lauren Saidel-Baker delivered an economic outlook that highlighted challenges and opportunities ahead in 2025, 2026, and 2027.

NAHAD also celebrated the exceptional contributions of its members.



Congratulations to Harry McGill, recipient of the prestigious Carver Award, and to Brian Pellegrin, honored with the Eagle Award for his outstanding leadership as NAHAD President.

We proudly recognized Andrew Christmas for his dedicated service as HSI Committee liaison, as well as outgoing Board members Tripp Batey, Scott Nelson, and Mike Braucher for their years of commitment. Learn more about our award winners on page 3.

During the Annual Convention, Mike Mortensen was announced as NAHAD's new President. We look forward to his leadership as we continue to strengthen our community and advance our industry. From the unforgettable opening reception at the Tampa Aquarium to the engaging Manufacturer and Associate Hospitality Suites and the lively closing party, this convention was filled with meaningful connections and lasting memories. Thank you for making it a truly remarkable event. We look forward to building on this momentum together.

You'll find more photos are on Page 8 and 9.



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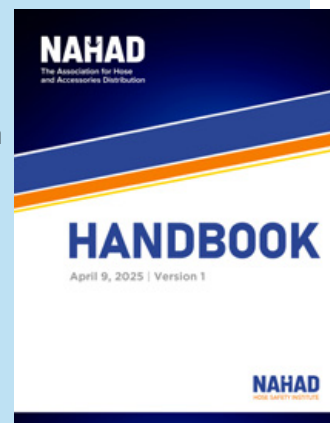
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NAHAD Releases New HSI Handbook

In May 2025, NAHAD released the 2025 edition of the HSI Handbook, the latest resource for Hose Safety Institute (HSI) Designated

Members. This updated handbook outlines best practices for hose assembly specification, design, fabrication, handling, and management for the hose industry, and should be accessible at every HSI location.

HSI Designated Members can access this resource as part of their designation status through the HSI Resources page. For those who are not HSI Designated Members but would like to access the guide, you may purchase it through NAHAD's portal. Scan this QR code to purchase the handbook.



Officer Listing

OFFICERS

Mike Mortensen, *President*
Roy Torres, *First Vice President*
Scott Nelson, *Second Vice President*
Brian Pellegrin, *Immediate Past President*
Molly Alton Mullins, *Executive Vice President*

DIRECTORS

Scott Bauman
Brian Dutton
Ryan Gocher
Taylor Goodall
Brian Hoaglin
Chris Holder
Paula LeGros
Brad Marshall
Brad Rico
Chris Schwab

PAST PRESIDENTS

Harry O. Hooper
Edward B. Fabacher, Jr.
George W. Carver
Allan H. Beverly
Robert A. Lyons, Sr.
Michael P. Summers
Richard D. Hall
Howard E. Neff
James W. Mitchell
Michael C. Lentz
Curtis W. Sprague
G. Alan Talbot
Thomas Slater
H. Lee Helfer
Chuck Connors
Joseph J. Mika
John Mork
Michael C. Armbruster
Thomas von Hillebrandt
Daniel D. Ahuero
Mark E. Forget
Joe Lark
Jack Kacsur
Robert A. Lyons, Jr.
Alex McGill
Timothy J. O'Shaughnessy
Donald Fritzinger
Terry Weiner
Mark Fournier
James J. Reilly
Skip Bruce
Scott Moss
Karen Brandvold
Sam Petillo
Jeffrey Scheininger
Jason Westad
David Heckler
Brian Pellegrin

Dear NAHAD Members



AM VERY HONORED TO BE TAKING THE ROLE OF NAHAD PRESIDENT.

This is a very strong organization with a tremendous history, and I hope my efforts can continue to build on the solid foundation we've already built. NAHAD and our member companies are well poised to address our industry's challenges with resilience and innovation. Together, we can make NAHAD even stronger as we push into the future. As a lifelong hoser, I'm passionate about our industry, and so grateful for the opportunity to serve; giving my energy and drawing attention to areas where I feel we can create forward momentum. In doing so, I plan to focus on four key areas in the upcoming year.

Developing our people. Like any organization, it is our members who make NAHAD what it is. We will continue to invest our energy in ways that incentivize our members to develop their people. In making the value of NAHAD available to emerging leaders and people on the front lines, we will grow not only our individual businesses, but the association and the industry at large. As we provide the next generation of hose professionals access to education and technical content, industry relationships, leadership mentoring, and the amazing energy that NAHAD events have to offer, while simultaneously welcoming new voices to elevate relevant topics and fresh ideas, we will drive our industry forward.

Making NAHAD Convention more accessible. I'm excited to share that in 2026, NAHAD will be in Indianapolis. Holding our Annual Conventions in more affordable locations will allow our members to bring more people, making the full value of NAHAD more accessible to the people of our industry. As we introduce more "first timers" to convention, they will inevitably bring home the knowledge, energy, and that enthusiasm they experience back into your business sharing that energy with the rest of your people. Please invite your team members into the NAHAD experience. I'm looking forward to a huge turnout at Indy!

Adopting technology in every aspect of our business operations. It is essential that we take advantage of the evolving technologies that are available to us. This requires us to prioritize with time and allocate budgets to intentionally elevate our companies from a technological perspective. It means finding AI use cases and allowing our teams to try new approaches to old problems, using technology. These technologies have the potential to minimize or eliminate some mundane or repetitive tasks and allow our people to focus on real value creation that enhances productivity, profitability and employee and customer satisfaction.

Working to advance the Hose Safety Institute's brand and visibility in end-user markets. The Hose Safety institute should and can be seen by manufacturing, engineering and safety professionals as the mark of excellence when it comes to safe, reliable, professional hose assembly. By elevating the mission and enhancing the visibility of the Hose Safety Institute beyond the membership of NAHAD, we can move our industry forward in a safe consistent way, setting the bar for excellence and allowing HSI members to significantly set themselves apart in the market. This is a lofty goal that will require many voices and consistent effort over several years. It may involve either the creation or support of actual standards, working in a collaborative

“

I'm passionate about our industry, and so grateful for the opportunity to serve...”

(Continued on page 3)

2025 Awards

Congratulations to Harry McGill, the 2025 Recipient of the George Carver Award

Harry McGill

McGill Hose & Coupling, Inc.

During his 54-year-career, Harry has played a pivotal role in transforming McGill Hose into a leading provider of specialized fluid conveyance products, including metal and PTFE hose assemblies, featuring major brands of hoses and fittings.

In 1969, he joined the company founded by his father, Harry A. McGill, as a laborer and salesperson. In 1987, he assumed the role of owner, taking over from his father when McGill Hose & Coupling, Inc. Under his leadership, the company experienced remarkable growth. Today, McGill Hose & Coupling boasts three modern facilities across Massachusetts and Rhode Island, spanning over 125,000 square feet of space. Throughout this expansion, Harry ensured that the company's core values of quality and service remained steadfast. The company recently achieved ISO 9001 and AS9100 certifications, a testament to its dedication to meeting the highest industry standards.

The George Carver Award recognizes outstanding commitment to industry excellence. It is named in honor of George Carver, a founding father and the third president of NAHAD. Carver served the association, and the industry, with dedication, grace and distinction.



Eagle Award

Immediate Past President **Brian Pellegrin** was honored with the Eagle Award for his outstanding leadership as NAHAD President.



Other Awards

Andrew Christmas for his dedicated service as HSI Committee liaison, as well as outgoing Board members Tripp Batey, Scott Nelson, and Mike Braucher for their years of commitment.



PRESIDENT'S LETTER (CONTINUED)

way with third-party listing agencies and governing bodies, and adding our professional insight in a way that will allow HSI members to stand firmly on the right side, the safe side of hose assembly fabrication.

While these ideas are being discussed, your input will be critical. I look forward to the coming year and working on these goals together. I hope to see you all at the Annual Convention next year.

Sincerely,

Mike Mortensen

NAHAD President

CEO

ARG Industrial

Celebrate Hose Safety Awareness Week

September 7-13, 2025

A Week of Hose Safety to Promote Everyday Best Practices



NAHAD is committed to ensuring that all hose manufacturers and distributors have the tools they need to promote hose safety with their teams and end-users. NAHAD, through the Hose Safety Institute (HSI), provides education and training through a series of prescribed best practices, educational webinars, downloadable resources, and hands-on instruction throughout the year. Visit nahad.org to learn more.

NAHAD Welcomes Two New Members

Resato High Pressure Technology

Assan, The Netherlands

Resato High Pressure Technology is excited to join NAHAD and connect with key players in the hose and accessories sector. With over 30 years of experience, Resato High Pressure Technology has built a strong reputation as a trusted expert in high-pressure technology. Specializing in solution-focused equipment for gas and hydraulic pressure tests, they provide cutting-edge hose testing units to ensure quality, safety and durability. As a new NAHAD member, they look forward to expanding their network, collaborating, and sharing expertise in hose testing and high-pressure applications. They are excited to attend the NAHAD Annual Convention this year and connect with fellow members."



Seven Pulse

Perugia, Italy

Seven Pulse was founded in February 2023 by a team of seven professionals, primarily from the engineering and sales sectors, who have over 25 years of experience in the industrial testing industry. Formally, Seven Pulse has been operating for two years. However, our team brings an average of 10 years of experience per person, with a collective expertise spanning over 25 years.



Seven Pulse was founded with the mission to introduce innovative solutions to the industrial testing market. Our test stands incorporate cutting-edge 2025 technology, focusing on energy efficiency, low maintenance requirements, and seamless system interoperability—delivering tangible benefits to our customers in terms of cost saving and high technology.

"We joined NAHAD because we firmly believe it is the leading global event that brings together key players in the hose industry. Our goal is not only to be a supplier but also to actively contribute to and engage with this community," wrote Biagio Cipolletta, Seven Pulse co-founder. "We aim to establish connections with potential customers, strengthen relationships with existing clients, and explore new business opportunities in the U.S. market." Cipolletta has been with Seven Pulse for two years as one of its founders and has 15 years of experience in the industrial testing sector.

Seven Pulse serves the hydraulic, automotive and e-mobility, defense, aerospace, agricultural, and fluid power markets. Its major customers include Continental, Gates, Leonardo, and Polyhose, among others. Our key suppliers include Siemens, Bosch, Atos, Hawe, and Danfoss.

Contact Cipolletta at biagio.cipolletta@sevenpulse.com or +39 346 6801677 or visit www.sevenpulse.com.



Advertorial

Driving Progress: The Importance of Keeping Industry Flowing

For a metal hose manufacturer, keeping industry flowing is more than a tagline—it's a mission critical to modern infrastructure and economic vitality. Metal hoses and expansion joints are the unsung heroes of countless industries, enabling the safe and efficient transfer of liquids, gases, and materials in systems that power the world.

Why Keeping Industry Flowing Matters

1. Enabling Continuous Operations

Industries like petrochemicals, power generation, pharmaceuticals, and food processing rely on uninterrupted processes. Metal hoses, with their flexibility, durability, and resistance to extreme conditions, ensure critical systems operate without failure. A single breakdown in these industries can lead to costly downtime, supply chain disruptions, and lost revenue.

2. Supporting Innovation and Scalability

As industries evolve to meet rising demands and environmental standards, they require advanced solutions for fluid and gas transfer. Metal hose manufacturers like Hose Master play a pivotal role in enabling innovation by engineering custom solutions that adapt to modern challenges, such as higher pressures, corrosive materials, and demanding temperatures.

3. Ensuring Safety and Compliance

The flow of hazardous or sensitive materials must meet stringent safety and compliance standards. Metal hoses are designed to handle high-pressure and gas-tight applications, minimizing the risk of leaks, environmental contamination, or workplace

hazards. This reliability protects both workers and the surrounding environment, making them indispensable to industrial operations.

4. Fostering National Connectivity

From oil refineries and transportation systems to aerospace and maritime industries, metal hoses keep commerce and logistics moving. They're the critical connections in pipelines, engines, and transfer systems that span continents, making them an essential component in connecting people, goods, and energy.

5. Driving Sustainability

Industries are increasingly adopting sustainable practices, and high-performance metal hoses contribute by ensuring efficient resource use, reducing waste, and extending the lifespan of systems. Reusable and recyclable, metal hoses also align with the circular economy, making them a greener choice for industrial needs.

A Manufacturer's Responsibility

For a metal hose manufacturer, the responsibility is clear: provide products that meet the highest standards of quality, reliability, and innovation. By doing so, we ensure that the industries driving global progress—energy, transportation, healthcare, and beyond—can continue to thrive without interruption.

"Keeping industry flowing" is not just about maintaining pipelines; it's about supporting the lifeblood of modern society.

MEMBER CONNECTIONS



ARG Industrial, a leading, solutions-focused organization specializing in the distribution of hose, fittings, and rigging products, is pleased to announce the planned opening of its newest location in Salem, Oregon. Salem will be the company's 14th and most southern location to date. This expansion marks ARG Industrial's second location in Oregon, following the Portland branch, which was acquired in 2021. The employee-owned company continues to invest in growth as it serves customers from a wide variety of industries throughout the Pacific Northwest and Alaska.

"Our new Salem location will not only expand our geographical reach southward but will combine both hose and rigging capabilities in a single location. We feel this value proposition sets us apart in the market. Salem is experiencing significant growth and we feel like we're just the company to support the industries that are growing there. This new branch will help us strategically drive essential products and services to a wide variety of new and already established ARG customers." Mike Mortensen, President & CEO ARG Industrial.



Due to its numerous properties and, specifically, its corrosion resistance, powder coating is used for many applications in the industrial sector. The salt spray test is the oldest corrosion resistance test and the most widely preferred to evaluate anti-corrosion coatings. **Coxreels** is proud to announce that they recently exceeded 20% more hours than the recommended industry standard for salt spray testing. The independent lab test performed measured the corrosion and UV resistance of Coxreels' powder coated

materials and results indicated that Coxreels' products ranked in the top tier of the grading system for both UV and corrosion resistance. With these results, Coxreels' powder coating is ranked at a higher level than under hood automotive applications as well as a standard piece of heavy-duty construction equipment. For further information, visit www.coxreels.com.



Coxreels V-100 Series product line has been improved and expanded!

Introducing the new 1 1/4" vacuum hose reel V-112-735 without hose and the V-112H-735 with hose. The new model is a smaller frame size featuring 12" diameter discs instead of the original 17" diameter discs and is designed for use with 35' of 1 1/4" vacuum hose. The outlet connecting to the hose remains 1 1/2" and our 1 1/4" hose comes equipped with 1 1/2" slip cuffs on both ends for maximum flow. In addition to the new models, the swivel has been improved on the entire product line. The new swivel design still allows for the connection of multiple hose sizes by using the inside and the outside of the housing, but a greater gradual taper has increased the amount of compatible inlet hose cuffs. This remains important because retail shop vacuums are coming with larger and larger hoses, some as big as 2.5". The swivel also includes hidden improvements via an enhanced O-ring sealing system for greater vacuum consistency and performance. The hose has a super flexible "crush-proof" smooth interior hose suitable for commercial cleaning applications and is equipped with standard 1.5" threaded hose cuffs on both hose sizes. Offering a full product line serving the industry in every channel and application, Coxreels® takes great pride in designing, building, and supporting all of their products in the U.S. For further information, visit www.coxreels.com.



To keep data centers cool, you don't need just any connection—you need The Right Connection®. Committed to U.S. manufacturing, **Dixon** maintains reliable inventory ensuring parts are in stock and ready to ship. As a member of the Open Compute Project with an experienced engineering team, custom solutions can be created for efficiency and reliability. For more information on Dixon's role in thermal management, contact a specialist today at info.dixonvalve.com/data-center-cooling.



Marken Mfg. has over 30+ years of experience helping customers find the perfect automatic cutting solutions for hose, wire, cable, and the tubing industries. Marken's state of the art cutting technology provides the highest accuracy in length and quality in the cut, with its measuring and control solutions, and patented cutting technology. Marken's Kit cutting software is fully flexible to produce batches, Kits, and single pieces. Marken also provides marking part numbers, depth marks, barcodes, and clamp marks in line with the feeding, measuring, and cutting process. Marken's Large range of assembly equipment and technology will cover most assembly needs. For more information visit www.markenmfg.com or contact info@markenmfg.com.



UNIFLEX introduces the new UVC 25, a compact and high-performance extraction system designed specifically for small workshops. The UVC 25 is the perfect complement to hose cutting machines, seamlessly fitting into the UNIFLEX TU standard table with its compact dimensions of 600 x 570 x 555 mm. It saves valuable space without compromising on efficiency.

With a drive power of just 0.95 kW, the UVC 25 delivers an impressive suction capacity of 100 m³/h. Despite its high air performance, the system operates at a quiet 60 dB(A) – comparable to the noise level of a coffee machine – ensuring it does not disrupt the workday. The UVC 25 ensures clean, dust-free air during cutting processes, contributing to a safe and comfortable working environment.

Equipped with a multi-stage filtration system, the UVC 25 offers maximum air purification; activated carbon filter to eliminate unpleasant odors. With the UVC 25, UNIFLEX offers a space-saving and powerful solution for small workshops that value clean air and efficient working conditions. For more information and media inquiries, please contact sales@uniflex.de.

MERGERS & ACQUISITIONS

Singer Industrial Teams Up with Wilmington Rubber & Gasket

Singer Industrial, a leading distributor of industrial rubber and fluid power products, is pleased to announce the acquisition of Wilmington Rubber & Gasket Co., Inc., based in Wilmington, North Carolina. This strategic acquisition enhances Singer Industrial's footprint in the Southeastern United States and reinforces its commitment to providing high-quality products and services to a diverse range of industries.

Founded in 1985, Wilmington Rubber & Gasket has established itself as a trusted provider of industrial rubber products, including hoses, gaskets, packing, belting, plastics, and pumps. The company offers custom hose assemblies, rubber and plastic fabrication, and operates a full-service waterjet cutting shop. Serving industries such as pulp and paper, chemical, marine, power, nuclear, utility, and construction, Wilmington Rubber & Gasket has built a reputation for superior quality and exceptional service.

"This partnership allows us to continue serving our customers with the same local expertise and personalized service they've come to expect—now backed by the resources and reach of a national industry leader," said Owner, Howard Russell. "We're excited about the opportunities this will create for our team and for the long-term value it brings to our clients."

"We are excited to welcome Howard, Denise and the Wilmington Rubber & Gasket Team into the Singer Industrial family," said Pete

Haberbosch, President of Singer Industrial. "Their team focused culture and commitment to customers aligns perfectly with our values. This great company allows us to better serve our customers in the Southeast and continue our growth strategy."

With this acquisition, Singer Industrial now operates over 100 locations across North America, employing more than 1,400 team members. For more information about Singer Industrial and its range of products and services, visit www.singerindustrial.com.

Flexline joins TIPCO Technologies

TIPCO Technologies (TIPCO) proudly announces their partnership with Flexline, further solidifying its commitment to growth and market leadership. With a shared vision on people, partnerships, and innovations, Flexline will continue under the leadership of Jeff Scheininger.

Flexline has been a premier manufacturer of specialty hose assemblies in the Northeast for 75 years. Known for their precision engineered custom stainless-steel metal and PTFE hose assemblies, Flexline has built an enduring reputation of excellence, reliability, and innovation. Their engineered systems, thorough assembly procedures, and dedicated personnel ensure that their hose assemblies withstand challenging environments.

"We are thrilled to be joining the TIPCO family of companies. Flexline was founded with a vision of excellence and reliability by Harold

Scheininger and this partnership marks a significant milestone in our journey. With TIPCO's support, we're ready to build on that legacy and continue to offer unmatched service, reliability, and quality to our valued customers in aerospace and beyond." – Jeff Scheininger, Flexline President.

"TIPCO Technologies is excited to welcome Jeff Scheininger and Team Flexline to our family of people and partnerships. Flexline's commercial commitment to emerging markets featuring innovative engineered solutions holds great promise for our collective future. This not only enhances opportunities but paves the way for sustainable growth." Rob Lyons, TIPCO Technologies, CEO of Commercial Business.

This partnership will expand TIPCO's footprint to 37 locations across 15 states, significantly enhancing TIPCO's presence in the Northeast market, further establishing its prominence in the region.

TIPCO Technologies Announces Partnership with Potter Associates

TIPCO Technologies (TIPCO) proudly announces their new partnership with Potter Associates, expanding their footprint to 38 locations across 16 states. This strategic partnership represents a significant milestone in TIPCO's commitment to enhancing service capabilities and product offerings for our customers. With a shared vision

(Continued on page 9)

41st Annual NAHAD 2025 Meeting & Convention



MERGERS & ACQUISITIONS (CONTINUED)

on people, partnerships, and innovations, Potter Associates will continue under the leadership of Steffen Potter.

Founded in 1964 by M. Bruce Potter, a long-time Garlock Packing employee. Potter Associates has built a strong reputation for exceptional customer service and responsiveness. With their main operations based in Rochester, New York, Potter Associates excels in a variety of capabilities including hydraulics, bonded seals, O-rings, gaskets, brake linings, stainless tubing fittings, valves, and sheet materials. Their comprehensive offerings enables them to address diverse industrial needs.

Part of the TIPCO family. This strategic alignment will allow us to reach new markets and expand our product offerings beyond what we could traditionally offer to our customers. As a family-owned business for 60 years, we truly believe this is the right path for the future of Potter.”

Rob Lyons, CEO of Commercial Business at TIPCO Technologies, welcomes Potter Associates to the TIPCO family by stating, “TIPCO Technologies is thrilled to welcome third-generation owners Steffen and Kim, along with the entire Potter team, to our growing family of people and partnerships! We are excited to build on Potter’s rich legacy of world-class sealing products and sanitary solutions throughout upstate New York.

Together, we look forward to driving innovation, delivering exceptional service, and expanding opportunities for our customers.”

This partnership will fuel TIPCO’s growth and innovation while reinforcing our commitment to providing the best possible solutions to our customers.



Hanna Rubber Celebrates 100 Years of Excellence in the Rubber and Plastics Industry

Hanna Rubber Company, a leader in the rubber and plastics industry, proudly marks its 100th year in business this April. Established in 1925 by brothers J.C. and R.J. Hanna in downtown Kansas City, Missouri, Hanna Rubber has grown into a premier provider of standard and specialized rubber products serving the construction, automotive, military, industrial, and manufacturing industries.

Hanna Rubber has built a legacy of quality, expertise, and outstanding service. With an unwavering commitment to customer satisfaction, the company ships an extensive range of rubber and plastic products across all 50 states and several countries. We have over 201 years of combined sales experience and will produce to your specifications, including military, industrial and commercial requirements. The dedication and knowledge of its employees have been instrumental in maintaining Hanna Rubber’s reputation as “America’s First Choice for Rubber and Plastic Products.”

In July 2012, Hanna Rubber was acquired by Singer Industrial, further strengthening its capabilities while upholding the values and traditions that have made the company successful. Today, Hanna Rubber operates from a state-of-the-art, award-winning facility located at 908 West 25th Street in Kansas City, Missouri. The company’s ISO 9001:2015 certification underscores its ongoing commitment to quality and continuous improvement.

“As we celebrate this remarkable milestone, we extend our gratitude to our employees, customers, and partners who have contributed to Hanna Rubber’s success over the past century,” said Terra Stegner, General Manager. “We are proud of our history and look forward to continuing to serve industries worldwide with the same dedication and excellence that have defined us for 100 years.”

To learn more about Hanna Rubber and its extensive product offerings, visit www.hannarubbercompany.com.

What's NAHAD 365

Excellence in education... Any day of the year.

With a dual emphasis on safety and employee performance, **NAHAD 365** offers professional development and job training content offered in a diverse variety of formats, extending beyond the annual convention, 365 days a year.

Discover NAHAD 365 below:

NAHAD CONVENTION

NAHAD Convention

The NAHAD Convention is your best opportunity to connect with leaders in the industry, attend thought-provoking business sessions, and maximize your presence through the Showcase of Hose Solutions.

NAHADWEBINARS

NAHAD Webinars

NAHAD's Education Committee is focused on providing webinar topics of interest to both manufacturers and distributors. These webinars are a "must-attend" for anyone looking to grow in the areas of leadership, operations, career development, compliance and risk analysis, fabrication and more.

NAHAD ACADEMY

Skill, Knowledge
& Competence

NAHAD Academy

An e-Learning platform Designed to ensure all member organizations, regardless of size or budget, have access to affordable, quality, and relevant education content. More than 200 course titles are available with three subscription options to choose from.

NAHAD HOSE SAFETY INSTITUTE

Safety, Quality
& Reliability

The Hose Safety Institute (HSI)

Members of NAHAD's Hose Safety Institute® represent distributors, manufacturers and suppliers who share a passion for the industry. Membership demonstrates to your customers that you take care great in the products you deliver to the field by following prescribed design and standards specifications for top-tier assembly, design, fabrication, handling, and management.

NAHAD

Hands-On
Training

HSI Hands-On Training

Formerly Regional Training, this program is designed to promote and develop an understanding and adoption of HSI guidelines and best practices in hose design and fabrication. Attendees will participate in a series of interactive presentations, visit distributor locations for hands-on exercises, and tour a manufacturer's warehouse.



University of Innovative Distribution (UID)

Sponsored by the Association Education Alliance (AEA), a consortium of 40+ distribution professional associations and in cooperation with the Department of Technology Leadership and Innovation of Purdue University, UID is a concentrated educational program designed to enhance and fortify your knowledge, skills, and abilities.

Courses are grouped into six educational tracks: Distribution Strategy, Leadership & Professional Development, Management, Marketing, Operations, and Sales.



Employee Development Roadmap

Proper recruitment, selection, onboarding and training of new employees and the ongoing education of current employees is critical to their success, and that of your business. This Roadmap provides you with important and timely Human Resources updates, policies, and templates. It identifies the key positions within the typical NAHAD distribution company, by title, with sample Job Task Descriptions for each.



The Outer Diameter (OD) Podcast

This podcast series is designed to promote professional development and continuing education for distributors and manufacturers. Content includes new industry developments, innovative tactics for any business model, and valuable need-to-know information centered around the hose distribution industry

NAHAD

Handbooks •
Guides • Reports

Handbooks, Guides, & Reports

NAHAD provides members with access to comprehensive tools, recommendations, and best practices packaged in a collection of various handbooks, guidelines, and reports.

Topics cover hose assembly, the basics of industrial distribution, value-added selling, compensation, and other financial/productivity data.

Congratulations Exam Passers!

The following employees of Hose Safety Institute member companies have passed exams during the period of October 5, 2024, to February 19, 2025.

EXAMS

- Composite Hose Fabrication
- ◆ Composite Hose Handbook

- Corrugated Metal Hose Fabrication
- ◆ Corrugated Metal Hose Handbook
- Fluoropolymer Hose Fabrication
- ◆ Fluoropolymer Hose Handbook

- Hydraulic Hose Fabrication
- ◆ Hydraulic Hose Handbook
- Industrial Hose Fabrication
- ◆ Industrial Hose Handbook

ARG INDUSTRIAL

Elijah Tuua ●◆◆
 Connor Allison ●◆◆
 Dan Von Herbulis ●◆◆
 Kyle Defoe ◆◆●
 Levi Hansen ●◆◆
 Matthias Morrison ●◆◆
 Peter Dodge ●◆
 Philip Walker ●
 Sterling Luther ●◆◆

GHX INC.

Charles Mardis ●

GHX INDUSTRIAL

Adrian Martinez ●◆◆
 Jarod Huggins ●●
 Michael Adams ◆◆◆◆
 Michael Vice ●●
 Nathan Kee ●
 Osvaldo Lopez ●●
 Reginald Becton ●
 Zeke Pate ●●

GHX INDUSTRIAL — SUNSOURCE MAIN SUBSCRIPTION

Shannon Tanner ●●

HOSE OF SOUTH TEXAS

Jaydon Ruiz ●◆◆◆◆◆◆◆◆◆
 Johnny Rodriguez ●◆◆◆◆◆◆◆◆◆
 Jose Esparaza ●◆◆◆◆◆◆◆◆◆
 Jose Villeal ●◆◆◆◆◆◆◆◆◆
 Julian Tamez ◆◆◆◆◆◆

HOSECO AUSTRALIA

Kyle Maher ◆◆◆◆
 Thomas Preston ◆
 Kyle Maher ◆
 Ellaina Kane ◆◆◆◆

HOSECO AUSTRALIA PTY LTD

Zachary Friend ◆◆◆◆◆
 Dylan Woodford ◆◆◆◆◆

IR-G

Sam Farris ◆

JACHRIS HOSE & COUPLINGS

Cornelius Boani ◆◆◆
 Melissa Swanepoel ◆
 Alicia Palm ◆◆◆

MCGILL HOSE

Christopher Ricciardi ●◆◆◆◆◆◆

MOTION FLUID SOLUTIONS

Kurtis Low ●

MOTION NEW ZEALAND LTD

Dylan Clark ●

MTS

Jeffrey Bechen ●

OMNI SERVICES

Michael Dunker ◆
 Brand Cedrone ●
 Breanna Stuper ◆
 Brian Carey ◆
 Dale Bisson ◆◆
 Dan Gellner ●
 Darren Etheridge ●
 David Dillon ●●
 Doug Warren ●
 Dylan Rogers ◆
 Eric Meissner ◆
 Gary Rooney ●
 Gibson Yoder ◆
 Jason Rodier ◆◆
 Jeff Cedrone ◆
 Michael Dunker ◆◆
 Scottie Nolan ◆
 Shaine Nolan ●
 Tom Trouerbach ●◆◆◆

OMNI SERVICES, INC.

Cherrie Brown ●
 Dustin Brinson ●
 Dylan McCann ●
 Hunter Eccleston ●
 Joe Verbanic ◆
 Justin Young ●
 Kolton Gordner ●
 Luis Collazo ●
 Mark Bedard ●
 Nathan Fishbaugh ●
 Robert Newman ●
 Zachary Hall ●
 Baylee Bates ◆
 Briannah Sullivan ◆◆◆◆◆◆
 Mary Ann Cowan ◆

RGA

Ben Nunley ●◆◆◆◆◆◆◆◆◆
 Harris Kinslow ●●
 Harry Williams ●
 Jesse Duran ●◆◆◆
 Landon High ●
 Stuart Posey ●●
 Tony Value ●●

RGA - RUBBER AND GASKET CO. OF AMERICA-MO

Eddie Rogers ●●

SINGER INDUSTRIAL (CATAWBA RUBBER)

David Settles ◆◆◆◆◆◆◆◆◆◆
 Johnathan Smith ●◆◆◆◆◆◆◆◆◆

WESTERN HOSE & GASKET CO./ DIV. OF WESTFLEX INC.

Richard Clink ◆
 Adrian Hawthorne ◆◆◆◆◆◆◆◆◆◆

Correction

In the December 2024 issue of NAHAD News, we misspelled the name of Eric Aguilar of LGV Coupling Inc., who passed the Industrial Hose Handbook exam. Our apologies to Mr. Aguilar and LGV Coupling Inc. for our error.

NAHAD

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A QUARTERLY NEWSLETTER of
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MARCH 2025

news

SAVE THE DATE

42nd Annual NAHAD Meeting & Convention

Accelerating Connections, Driving Performance

May 16-19, 2026

Indianapolis, Indiana

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